## **TRUSTEES' ANNUAL REPORT AND**

## **FINANCIAL STATEMENTS**

## FOR THE YEAR ENDED 31 MARCH 2021

FOR

## **AGE UK DERBY & DERBYSHIRE**

Sibbalds Limited Chartered Accountants and Statutory Auditor Oakhurst House 57 Ashbourne Road Derby Derbyshire DE22 3FS

## CONTENTS OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

		Page	9
Reference and Administrative Details		1	
Trustees' Annual Report (Including Directors' Report)	2	to	14
Report of the Independent Auditors	15	to	18
Statement of Financial Activities (Including Income and Expenditure Account)		19	
Balance Sheet	20	to	21
Cash Flow Statement		22	
Notes to the Cash Flow Statement		23	
Notes to the Financial Statements	24	to	38
Detailed Statement of Financial Activities	39	to	41

## REFERENCE AND ADMINISTRATIVE DETAILS FOR THE YEAR ENDED 31 MARCH 2021

TRUSTEES	H Campbell (resigned 1.7.21) L Done I R Hill A M Johnson J Matthews C R Newton
COMPANY SECRETARY	L Done
CHIEF EXECUTIVE	K Pugh
REGISTERED OFFICE	29a Market Place Heanor Derbyshire DE75 7EG
REGISTERED COMPANY NUMBER	03510613 (England and Wales)
REGISTERED CHARITY NUMBER	1068550
AUDITORS	Sibbalds Limited Chartered Accountants and Statutory Auditor Oakhurst House 57 Ashbourne Road Derby Derbyshire DE22 3FS
SOLICITORS	Flint Bishop LLP St Michael's Court St Michael's Lane Derby DE1 3HQ
BANKERS	National Westminster Bank Plc 42 Bath Street Ilkeston Derbyshire DE7 8HF

#### **AGE UK DERBY & DERBYSHIRE**

## TRUSTEES' ANNUAL REPORT (INCLUDING DIRECTORS' REPORT) FOR THE YEAR ENDED 31 MARCH 2021

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 March 2021. The trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019).

#### **CHAIR OF TRUSTEES STATEMENT**

At the end of my last report, I referred to the imposition of the first national lockdown in March 2020. We began the financial year 2020-21 with nearly all our services and all our shops closed, and most staff having shifted to working at home. I expressed some confidence that we could weather this storm because of the enormous commitment and resilience of our staff and volunteers, and the firm financial foundation of the charity. But none of us really knew what was going to happen or how long it would last – we were going to have to wait and see how well we would fare...

As it turned out, we did better than I think any of us could have expected. The willingness of the County Council to extend our grants, combined with the Government's furlough scheme and our healthy reserves, meant that we did not suffer the dire financial consequences experienced by some other voluntary organisations.

We obviously lost a lot of shop income over the year, although our heroic retail staff opened the shops whenever they could, in the face of repeated lockdowns. Some even managed to change the window displays regularly during lockdowns. And many took the opportunity presented by temporary closure for a good sort-out. We seized the opportunity presented by Age UK national choosing to permanently close some of its shops in Derbyshire to increase our retail estate; and we organised the relocation of our warehouse to shared premises with our new furniture shop in Chaddesden. We are emerging from the pandemic stronger than ever on the retail front.

2020-21 was always going to be a challenging year for our day services, with the long-expected County Council switch from grant aid to purchasing packages of care for individuals. This forced a substantial increase in our fees, which was bound to put some members off. Lockdowns massively increased the challenges. But in response to what our members told us – that they would rather run some risk of infection than be totally isolated at home – we re-opened whenever we could; and long before most other day service providers. By taking stringent safety precautions, staff managed to ensure that no Covid infections have originated or spread in our day centres. Numbers are still down and the challenges are by no means over, but we've kept going so far!

Other services kept going by switching to remote delivery. Information and advice was provided by staff working from home. At first sight, falls prevention looked like a service that couldn't possibly continue in the face of lockdowns. But our imaginative and dedicated staff found all sorts of ways to make things happen and maintain the all-important social contacts - from online classes and use of local radio, to development of remote learning packages for professionals. Indeed, so impressive was the creativity and commitment of our Strictly No Falling staff that they were in the final shortlist of three for an immensely prestigious Royal Society of Public Health national award.

So 2020-21 has been a year like no other, full of unexpected and unprecedented challenges. But it has also demonstrated the enormous resilience and dedication of our staff and volunteers in the face of adversity. From the head office staff handling the complications of furlough and Covid Grant distribution, to the front-line staff continuing to deliver services against all the odds, everyone has really stepped up to the mark in a totally admirable way. I can say on behalf of the whole Board that we are immensely proud of what everyone has achieved in this most difficult of years.

## **AGE UK DERBY & DERBYSHIRE**

## TRUSTEES' ANNUAL REPORT (INCLUDING DIRECTORS' REPORT) FOR THE YEAR ENDED 31 MARCH 2021

#### **Objectives and activities**

The objectives of the charity are stated as 'for the benefit and wellbeing of older people within the public community in and around the County of Derbyshire including the City of Derby'.

#### **Mission Statement:**

We believe all older people should have the opportunity to age well.

#### Our purpose:

We exist to improve the lives of older people in Derby and Derbyshire, taking care to value diversity and include and involve people from all communities.

We seek to achieve this by focusing on three key areas forming an inter-linked strategy of programmes, containing all our projects, activities and actions. Each area combines to achieve our purpose for public benefit. In 2019 we reviewed our strategic plan and reconfigured our programme boards to reflect our changing strategy.

The programmes are: The Services and Influencing Programme The Organisational Development Programme The Finance and Income Generation Programme

#### The way we work:

- **Partnership:** AUKDD believes that the best quality services cannot be provided alone and in isolation. AUKDD works in formal and informal partnership in almost every aspect of our service delivery.
- **Multi-agency working:** the CEO and senior staff represent the charity in various multi-agency working groups and partnerships. One example is the Ageing Well programme and the Anticipatory Care workstream which brings together health, social care and the voluntary sector to help configure effective and efficient systems which ensure older people receive timely health care. Another example is our membership of the Financial Abuse Awareness Group, a work group of the Derbyshire Safeguarding Adults Board where we are also a member. Financial abuse at its worst can kill as victims lose significant sums of money, self-esteem and trust and this impacts on their ability to function independently and on their health and wellbeing. The impact can be seen across a wide range of older people from those looking for love, email scams to those frail and vulnerable to scams or doorstep crime. By working with all agencies locally, and using our communication resources together we have achieved against a clear strategic and action plan.
- Specialist Infrastructure Support: AUKDD believes that it has a role in supporting other organisations, groups and communities that support older people and that by doing so it can help to achieve its own charitable objectives. Support includes specialist advice and practical help and AUKDD is a member of the Derbyshire Infrastructure Consortium: 3D. Its infrastructure role includes support to Age Concern groups within Derbyshire and this role involves offering 1:1 support with issues such as governance, sustainability, legal and HR matters, funding and service development. The Information Roadshow enables smaller groups to access outreach support and offers a valuable, free service to groups and clubs.

- Influencing: AUKDD believes in working at both a direct service level and at a strategic level to promote best practice and advocate for the general needs of older people. Staff engage in local media activity helping to reach potential users and influence debate. This year we have helped promote government guidance and wellbeing advice to address specific needs during the pandemic. We enable older people and carers to express their views with support from Information and Advice and by promoting consultation opportunities direct to older people. Throughout the year the CEO works within multi-agency working groups, strategic planning processes and consultation events to raise issues affecting older people and carers bringing local experience, national research and a local Age UK involvement to these processes. Increasingly social media and networks present opportunities to promote issues and fundraising is increasingly linked to influencing campaigns. We have worked in partnership with Joined Up Care Derbyshire to promote training and development opportunities for staff across the health and social care system including the Delirium training package, and helping to find older people able and willing to participate in short films bringing to life their lived experience of older age.
- **Diversity:** AUKDD works to reflect the diverse communities of Derbyshire within every aspect of the charity including its governance, strategic planning, user involvement and service delivery. Our local communities are changing and our services are responsive to the different cultures and expectations we now work with. We are building on our experience and embedding good practice in our policies and procedures and using our CharityLog system capabilities to better monitor the diversity of our users, volunteers and staff. New services and activities such as fundraising are increasing the range of volunteer roles and the diversity of volunteers we recruit and these types of activity and the additional breadth of involvement help to engage a greater diversity of services users and other stakeholders. As well as the diversity criteria of issues like age, ethnic origin etc the organisation must balance the needs of urban and rural communities and serve very diverse needs across a varied geography.
- Volunteers are essential in all aspects of the charity's work. The 200+ volunteers who in recent years gave their time regularly to AUKDD enable it to operate, raise funds, administer and govern the charity. In 2020/21 many of our volunteers needed to shield or their shop or centre was closed for lockdowns. Some volunteers have been cautious in returning, others volunteered in new ways or offered even more time. This year volunteers contribute in-kind to the organisation with the donation of approximately 20,800 hours per annum. Our shops used approximately 96 hours of volunteer time per week on average despite long periods of lockdown.

AUKDD governance relies on 6 trustees and occasional specialist support of approximately 280 hours per annum (based on attendance at 10 meetings per year and preparation time). The monetary value of their skills is hard to find a comparison for but using an average hourly rate of £25.00 the Trustees give AUKDD £7,000 per annum. This year our Trustees gave even more by monitoring regularly and being on hand to respond with email decisions and zoom meetings to give our CEO timely support.

Recruiting and retaining sufficient volunteers is a significant challenge because the requirements of many roles has become more demanding as legislation, risk assessment and our clients' needs become more complex. Overall numbers of volunteers has reduced in recent years, in some areas significantly, and more volunteers are under pressure to secure paid employment or meet employment benefit requirements. Volunteer recruitment and retention is an identified risk in our Risk Management process and a priority for most service leads. However, we continue to have an exceptional level of continuous long service from our volunteers and volunteers fulfilling high level roles. We participate in a specialist network in the East Midlands to share best practice in volunteer recruitment and management which is leading to some new approaches to recruitment.

## Strategy

In 2020/21 Age UK Derby and Derbyshire provided:

- Befriending
- Careline
- Compassionate Communities (End of Life)
- Covid Grant Scheme
- Day Care
- Dementia Services: Memory Lane
- Digital support
- Falls Awareness Training
- First Taste
- Footcare 'Tootsies'
- Information and Advice:
  - Derbyshire Dales Housing Options Service
  - Information and Advice
  - Information Roadshow
- Influencing
- Money Support Service
- Outreach
- Sowing Hope
- Strictly No Falling Falls Prevention Service
- Wellbeing Services: Chaddesden Park Centre

Within the financial year two services began in response to Covid19 and funded by donations: Sowing Hope, Money Support Service and one service was delivered with emergency grant funding: Covid Support Grant.

Development of services for older people is supported by:

- Specialist support for older people's groups
- 3D Derbyshire Infrastructure Consortium

These activities are supported by:

- Retail: 12 charity shops located across Derby and Derbyshire
- Fundraising and Legacy Sharing Agreement Age UK
- Donations and fundraising activities

Within the financial year development work began on one charity furniture shop and new warehouse.

#### Achievements and performance

#### We said we would:

## 1. Develop our unrestricted income opportunities

Unrestricted income is essential to our charity's independence and responsiveness enabling us to provide the services and support older people need not just what commissioners or grant funders want. We had small but achievable ambitions to grow our small shop portfolio by one shop in a year representing a significant amount of work and some risk. Amazingly, because Age UK decided to permanently close many of its local shops during the first lockdown and gave us a generous option to take them over we increased our portfolio by 5 new shops in communities in the county and city. Taking over 'going concerns' significantly reduced costs associated with refurbishment and we benefitted from retaining many original staff and volunteers who were delighted their shop had had a reprieve. In addition to the Age UK shops we began work on achieving our original ambition of a furniture shop and new warehouse facility serving our increased shop portfolio. An ideal site was identified and a complete refurbishment begun in a small retail development in one of the most deprived areas of Derby. Local interest and support is really heartening and the shop will open in 2021/22.

Our charity shops remain a core component of our income generation but fundraising is showing potential since we used a legacy to invest in a small team of staff to design and implement a long term strategy. In this early stage of the strategy fundraising income remains low as we develop a calendar of events, starting small but building in scope and scale. We have already seen welcome developments just in a few years and despite the catastrophic impact of the pandemic lockdowns on community events.

## 2. Engage older people in digital activities

2020/21 has been the year of 'zoom' and digital communication has risen in importance for almost every area of work and domestic life. In the restricted days of lockdowns digital communication was a lifeline for many but also for too many another indicator of their exclusion and as the year progressed and society has redesigned services with a 'digital first' approach digital exclusion has not just affected social isolation but also access to basic healthcare and key services.

Early in the pandemic we worked rapidly to link older people who used our services into some form of digital network. Our Chaddesden Centre users were quickly signed up to a WhatsApp group and our Centre Manager ran murder mystery afternoons, quizzes, conversation starters and jokes for the day. Engagement escalated and the groups soon developed and formed lifelines for members. In our rural services similar connections were made for older people with digital access and for family carers, staff and volunteers but the challenges of digital in remote rural communities were ever present.

Working with local NHS leaders we worked on a small active research project working with small numbers of digitally excluded older people to work out what was needed to get them connected and to stay connected. Digital resilience was identified as a major factor as many older people lacked the skills and confidence to problem solve when the internet connection failed or error messages were displayed. Our staff and volunteers supported many older people with advice and guidance to access local help and support. The small army of local volunteers who set up and joined Covid Mutual Aid groups were a great help as neighbours helped with doorstep visits, shared internet connections and lent a helping hand. The pandemic work has highlighted the need for hands-on support to help older people get and stay digitally connected, but it has also shown the value of direct human contact. Digital, for our charity and for older people and carers, remains a core strategic aim and includes support for people who risk remaining socially excluded by rurality, poverty and cognitive decline.

## 3. Influence local decision-makers about what 'good' looks like for older people

The Covid19 pandemic provided many opportunities to demonstrate the value and impact of voluntary sector services and our charity's experience and skills. The wraparound care we provided for day care clients supporting peer and family carers and our Members during lockdowns with everything from emotional support to treats and activities delivered to the door demonstrated the value of long-term caring relationships and local teams. Our exemplary performance in reopening our day centres and protecting members, staff and volunteers whilst providing the same standard of care and stimulation was used by local authority staff to help them in their reopening processes. Similarly our Chaddesden Centre's bespoke support for its members and many-more older people in the community with home-cooked meals, activity packs, food and treat parcels, weekly and daily phone calls and support for other community services has been widely recognized and local staff use it as an exemplar.

#### **AGE UK DERBY & DERBYSHIRE**

## TRUSTEES' ANNUAL REPORT (INCLUDING DIRECTORS' REPORT) FOR THE YEAR ENDED 31 MARCH 2021

We have continued to monitor and evaluate our services. Our reports show how resilient and creative our staff have been. As one service was mothballed due to lockdown staff rolled up their sleeves and got on with something else often developing projects from scratch in record time. Our 'Sowing Hope project gave older people isolated at home a stimulating activity but also much needed hope for the future. Packs involved an awful lot of compost and soup cups all over the project worker's home but as the beautifully presented packs were delivered by a local running group the recipient's delight made it all worthwhile. The project also showed our teams could work creatively together and at a distance. A First Taste tutor saw the project and with a volunteer poet composed and recorded the 'Chive Jive' and a song for our Bakewell Day Centre Members! Similarly our Strictly No Falling team turned near disaster into a triumph by supporting our independent CBE instructors to provide mentoring calls to their class participants. The grant support maintained the SNF network and Instructors really went the extra mile even delivering a class in a close of older residents exercising at their gateways. This resilience and creativity was recognized by the Royal Society of Public Health but it was typical of all our services, staff and volunteers and it has been recognized across all the strategic and commissioning teams.

2020/21 was yet again a continuation of the experience in the preceding 5+ years with many services remaining at long term risk of 100% cuts to funding and a complex picture of local funding and strategy. Derbyshire County Council extended grant funding and maintained payments giving us valuable security during uncertain times. This enabled us to respond with confidence to the pandemic and positioned us well to support them with delivering emergency response such as the Covid Winter Grants. Our links to older people outside statutory services and our flexible teams allowed us to deliver short-term one-off grant programmes to help older people cope with additional costs from the pandemic such as food home delivery, additional heating and emergencies. The raised profile of older people because of Covid19 and of Age UKs around the country also helped us locally. In the first few months of 2020/21 we received unrestricted grants and donations to help us focus our skills and experience on safeguarding older people. The Mutual Aid groups provided the feet on the ground for shopping but older people struggled with safe ways to access money and pay for the things they needed. The Police and Crime Commissioner's Office responded at speed with a small grant and the even bigger gift of an open hand in how we spent it. It provided funds for our Money Support Service enabling us to provide shopping gift cards for volunteers to use and an invoice system for older people to repay. The system provided much needed independence and safety for older residents and for their neighbours and local volunteers. There have been many examples of this kind of timely donation or grant funding and the trust and respect given to us to know how to spend it well. In our Chaddesden Centre our years of partnership working paid dividends with local community support enabling us to fund, cook and deliver meals and food parcels, provide much needed emotional support and involve older people in making videos, VE Day celebrations and putting daffodils everywhere to keep them feeling a part of their community.

Our staff and volunteers across every part of our charity have been quite simply superb. They have embodied our charitable values in their response to older people and their carers and to each other. The WhatsApp groups set up so quickly in March 2020 have helped welcome new staff, prop up people having a wobble and made us all laugh when we needed it most. Our Operations Manager embraced digital and encouraged us all to Zoom, Teams, and WhatsApp our way through every challenge. Staff filmed exercises and made them available on social media and these were taken up by people all over the country. Staff and volunteers performed songs, created poetry and shared uplifting photos of their window-sill fundraisers, doorstep visits and at long last our Members returning to our day centres. We interviewed new staff on zoom and inducted and trained remotely too. Staff working from home made and maintained friendships and kept up the so important opportunities to put the world to rights. As a charity we have embraced digital at a speed and level unforeseen before the pandemic and it has revolutionised our ways of working but it can never replace some levels of face to face contact. We have also learned to see digital not just as a tool but also an asset and some recognition for that must go to Phil's quiz nights featuring two talented guinea-pigs!

The pandemic goes on, we face a continuing battle to vaccinate, booster jab and manage risk to limit both the virus and the unintended consequences of social distancing and isolation. 2021/22 will pose significant challenges financially, especially for our day services and grant funded services, but our charity has shown itself to be resilient and positive and these qualities will help us face the next phase.

## **AGE UK DERBY & DERBYSHIRE**

## TRUSTEES' ANNUAL REPORT (INCLUDING DIRECTORS' REPORT) FOR THE YEAR ENDED 31 MARCH 2021

#### **Financial review**

The Charity currently has a reasonable balance of income generated from donations and retail activity and commissioned services funded by the local authority including public health but during 2020/21 a number of services continued to face imminent funding cuts as strategic plans impact on local authority funding. Levels of funding and diversity remains reasonably healthy but lower than anticipated income in retail income due in the main to lockdowns and subsequent reductions in opening hours is a cause of concern because this forms the majority of the charity's unrestricted income.

The organisation has implemented strategic developments to improve retail and fundraising income and to reduce expenditure wherever possible. The majority of our externally funded services continue to exist on short term extensions and commissioning structures and strategies remain unclear. The uncertainty means our financial planning and risk management is conservative and we have prioritised the maintenance of good reserves to protect the interests of the charity, our service -users and staff as far as possible.

#### Investment powers and policy

Under the Memorandum and Articles of Association, the Charity has power to make any investment which the Board sees fit provided that the Board shall seek proper professional advice.

#### **Reserves policy and going concern**

The Trustees have agreed a policy for managing adequate and appropriate reserves for the charity in line with the guidance issued by the Charity Commission. The trustees have considered the risks to the organisation, completed an analysis of the impact of significant risks and identified the need to maintain a reserve equivalent to between 1 and 3 months unrestricted expenditure (between £110k and £330k). Because of the liabilities the charity holds for the maintenance of buildings, staff redundancy or TUPE and emergency planning the trustees have included designated reserves to ensure adequate cover for these specific risks. In addition, we have separate designated reserves earmarked for unfunded projects or services we may wish to fund in the near future. These spending priorities will evolve and indeed in the last year the trustees have chosen to review the amounts required in some funds.

Total funds amount to £1,119,496 of which Restricted fund balances amount to £6,306 and will be applied for the specific purposes identified in the Statement of Funds, resulting in Unrestricted fund balances totalling £1,113,190. Of these £1,113,190 Unrestricted Funds the amount of £119,532 is in the form of tangible assets and £993,658 in other net assets. Of the net assets of £993,568 a total of £769,346 has been designated to specific purposes (these are detailed within note 19 of these accounts), leaving free reserves of £224,222 which is compliant with the current free reserves policy identified above.

On an annual basis, before approving the accounts, the directors consider if the charity has sufficient resources to continue in operational existence for the foreseeable future. In common with many charities, the current financial environment is such that it presents many challenges for us but we have plans to meet those challenges and consider the charity to be a going concern.

#### **Borrowing Policy**

Under the Memorandum and Articles of Association, the Charity has power to borrow money for the purposes of the Charity on such terms as may be thought fit, including mortgaging all or any part of the Charity's property as security for the repayment of the money borrowed. At the current time the Charity has no borrowings secured or unsecured.

#### Plans for future periods

Our Strategic Plan concentrates on three strands of activity: Services and Influencing, Finance and Income Generation and Organisational Development. Each Programme Board has set an annual plan based on the overall strategy.

In addition to delivering against the annual plans for our Programme Boards we will:

- 1. Develop influencing campaigns about issues important to local older people
- 2. Help raise awareness of Age Friendly communities
- 3. Grow income to support older people to use technology and get connected

#### Strategic direction 2020/21

The Board has carefully monitored our charitable and financial performance throughout the Covid19 pandemic to date and the charity remains in a stable or improving condition achieving some longer-term strategic development rapidly and performing very well within the local pandemic response further improving our local reputation and status. Our Strategic Plan extends our service offer developing traditional services to become financially independent and with increased retail and fundraising income to improve our charitable independence and ability to meet local need. The pandemic has impacted on progress on some ambitions but equally it has enabled us to make rapid progress on others. We reviewed our strategic plan and agreed it remained appropriate for what we anticipate in 2021/22.

#### Structure, governance and management

#### Governing document

Age UK Derby & Derbyshire (Reg. Charity No: 1068550) is an independent charity within the Age England Association and a local partner with Age UK.

The charity is a company limited by guarantee (No. 03510613) governed by its Memorandum and Articles of Association and having its registered office at 29a Market Place, Heanor, Derbyshire, DE75 7EG.

The directors who served since 1 April 2020 were:

C R Newton H Campbell A M Johnson L Done J Matthews I Hill

#### **Appointment of trustees**

The Board has a rolling programme of trustee recruitment to secure continuity for the Board. In recognition of the vital importance of governance to the future of the charity we continue to use the self-assessment process of the Charity Commission's Good Governance Code for the Voluntary Sector. The Board has sought additional trustees, and one with specialist knowledge of charity retail but this post remains vacant.

## Induction and training of trustees

There are 6 serving trustees with a mix of experienced and new trustees. All trustees are well-informed about Age UK Derby and Derbyshire, through experience and or induction and bring to their roles a wealth of experience in the fields of health and social care, company law, strategic planning and quality assurance, commercial enterprise and other governance roles in the voluntary sector. Board Meeting agendas include a regular briefing or training session focusing on a particular aspect of the charity or a governance responsibility.

## Organisation

The Board normally meets up to six times per year, generally four times each year in addition to 12 programme board meetings each involving at least two trustees. During the pandemic the Board met virtually at least once a month with frequent email updates between meetings. The shorter more frequent meetings enabled trustees to monitor issues and respond rapidly as required. Each month the CEO provided a full update report and a basic financial report.

Trustees use a Project Management system, successfully for the past 12 years, across the organisation. Work of the Board is delegated to three Programme Boards covering areas of work crucial to service and organisational development:

- Finance and Income Generation
- Organisational Development
- Services and Influencing

The Finance Sub-Committee reports directly to the Board and liaises with Programme Boards. Task and Finish Groups are established as needed to progress specific pieces of work.

All three Programme Boards are made up of individual Trustees with delegated authority, staff representatives and specialist advisors as necessary. The Programme Boards report against their project plans and note areas of achievement, change or revised completion dates and make recommendations to the full Board for approval.

#### **Internal control**

The Board of Trustees is responsible for the strategic governance of the charity including the setting and monitoring of an annual budget, quality and development, organisational risk assessment, strategic planning and the policies and internal procedures for the management of staff and volunteers.

The implementation of these strategies and the day-to-day management of the organisation are delegated to the Chief Executive. The Chief Executive is required to keep the Board well-informed of internal and external issues which affect or are otherwise relevant to the organisation.

To promote best practice in service delivery the Trustees use various quality assurance programmes to improve effectiveness and minimise risk.

## • Organisational Quality Standards for local Age UKs in England.

As part of our membership of the Age England Association and our partnership with Age UK we must meet the Age England Association quality standards. We completed our evidence portfolio and inspection visit and audit and passed with no areas for improvement. The next cycle of assessment will begin in 2021 with annual Charity Quality Standard assessments on core values completed between full assessments.

#### • ISO 9001

Age UK Derby and Derbyshire had ISO 9001 re-confirmed in the audit in May 2020. We have now held this award for 10 years and each year have had a clear audit report. This internationally recognised quality standard was considered an important system for the development of public services and entry into the competitive tendering and commissioning structures of Health and Social Care but in recent years local tendering has rarely required the standard and the charity is considering alternatives and hopes the Age England Association standards will, in time, become sufficiently well recognised to replace ISO9001 and reduce duplication.

#### • Befriending and Mentoring Approved Provider Status

The Befriending Projects have been awarded 'Approved Provider Status' for the main Befriending Service in the High Peak and Derbyshire Dales for 6 years and Careline for 3 years. In 2018 the Befriending Service again achieved the highest standard with an exceptional audit report by the assessor. This also entitles us to the highest level award in a local quality assurance programme called Derbyshire Trusted Befriending Network.

## • Information and Advice Standard

Throughout 2020/21 we have been working to implement changes in our Information and Advice Services to enable us to complete an accreditation process. Our service delivery is good but introduction of CharityLog was necessary to facilitate online case reviews for the accreditation process. Alongside these procedural and digital changes we have completed a GDPR review for the service and re-organised the staff team. The delayed assessment will be completed in late 2021/22.

#### • GDPR

The introduction of the General Data Protection Regulations (GDPR) led to a review of all our services, their data needs and our compliance. CharityLog and its improved security and controls on access resolved most identified risks, and with some practical changes to access within offices and buildings the GDPR risks have been mitigated. Our response to adult safeguarding and issues such as consent within data protection creates many challenges as our services support many vulnerable older people so our staff training, access to colleagues for advice and support and our membership of the Derbyshire Safeguarding Adults Board and use of Derbyshire-wide policies and procedures is essential.

#### Data

The organization holds 'Cyber-Essentials' a quality standard for data management within digital systems and equipment and this also supports our management of GDPR requirements and other quality standards.

In general other areas of activity are regulated by local and national systems including Trading Standards, CSCI and Adult Health and Social Care.

Financial Management operates to written and monitored procedures covering all areas of financial activity.

#### Related parties and co-operation with other organisations

#### • Partnership Working

As a region Age UKs in the East Midlands work well together working formally and informally together to deliver local projects, region-wide delivery and sharing skills and experience. This partnership works across all roles in the organisation with staff brought together to share experiences and successes in a variety of charitable activity, governance and management.

## • Age UK Partnership Agreement

Since April 2010 AUKDD has worked in partnership with Age UK and other Brand Partners under a partnership agreement. It involves compliance with shared standards for presentation, service delivery and development as well as core principles such as user involvement and quality. In addition to the partnership agreement a series of other formal agreements cover key relationships. The primary agreement is between Age Concerns in Derbyshire who are 'Friends' and work with AUKDD on shared outcomes. Other, less formal, agreements exist with older people's Forums and Friendship Centres. At a local level good working relationships exist across our network to ensure we make effective use of our contacts with older people and their carers.

## • The Age England Association

AUKDD is a full member of the Age England Association and a member of the East Midlands Region. The Chief Executive represents Age UK Derby and Derbyshire within 'Brand Partner' meetings in the East Midlands. The regular meetings provide an opportunity for engagement with Age UK and other Brand Partners.

## Pay policy for senior staff

The directors consider that the board of directors, who are the Charity's trustees, and the senior management team comprise the key management personnel of the charity. They are in charge of directing and controlling, running and operating the Charity on a day to day basis. All directors give of their time freely and no director received remuneration in the year. Details of directors' expenses are disclosed in note 10 to the accounts and related party transactions are disclosed in note 20 to the accounts.

The pay of the senior staff is reviewed annually and normally increased in accordance with inflation.

## **Fundraising Policy Statement**

AUKDD relies on fundraising to provide some of its unrestricted income to support our charitable activities. In 2017/18 it invested legacy funding in dedicated fundraising posts, the first for the organisation. The new posts included developing a fundraising strategy and confirming our fundraising principles. The investment is beginning to achieve against some ambitious targets and establish a new culture of fundraising. This year the team has faced enormous challenges as all face to face events were cancelled or impacted by covid guidance. Despite this the team worked to develop local sponsorship and engagement in low-contact fundraising.

We do not carry out street fundraising, nor do we undertake mail shots or telephone canvassing. We do not work with, or have oversight of, any commercial participators or professional fundraisers. We do ensure our fundraising conforms to recognised standards, we comply with the Code of Fundraising Practice, and we are:

- committed to high standards
- honest and open
- clear
- respectful
- fair and reasonable
- accountable

#### **AGE UK DERBY & DERBYSHIRE**

## TRUSTEES' ANNUAL REPORT (INCLUDING DIRECTORS' REPORT) FOR THE YEAR ENDED 31 MARCH 2021

Our fundraising practice is monitored by the trustees of the charity in the Finance and Income Generation Programme Board and they receive a quarterly report. We monitor any fundraising complaints (none were received during the year 2020/21) and always seek to protect the public, including vulnerable people, from unreasonably intrusive or persistent fundraising approaches, and undue pressure to donate.

#### **Risk management**

Organisational risk is assessed on an ongoing basis and reviewed periodically at the Organisational Development Programme Board. Risk assessment is an integral part of the work of the Chief Executive and of each Programme Board and at meetings of the whole Board when current performance and future objectives are discussed. In 2020/21 they again identified key risk areas and reviewed them in a regular process of in depth analysis of risk and risk mitigation but concentrated on risks associated with the pandemic.

The charity's income generation streams represent a constant risk as they are subject to external change and income generation maintains existing services, supports the development of adequate reserves and maintains essential independence. Shop performance is monitored carefully through the year and a new long-term Retail Plan was reviewed in 2018 and has achieved significant improvements in terms of approach within the shops and trials of new staffing structures including a new dedicated role of Retail Manager. Funding insecurity presents additional risks which the charity mitigates with sufficient reserves and clear action plans for responding to changes to funding.

#### Auditors

Sibbalds Limited were appointed for the 2020/21 audit following a governance review and selection procedure. Sibbalds Limited will be proposed for re-appointment at the forthcoming Annual General Meeting.

## STATEMENT OF TRUSTEES' RESPONSIBILITIES

The trustees (who are also the directors of Age UK Derby & Derbyshire for the purposes of company law) are responsible for preparing the Report of the Trustees and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing those financial statements, the trustees are required to

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charity SORP;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

.....

- there is no relevant audit information of which the charitable company's auditors are unaware; and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

Approved by order of the board of trustees on ...... and signed on its behalf by:

C R Newton Trustee

## Opinion

We have audited the financial statements of Age UK Derby & Derbyshire (the 'charitable company') for the year ended 31 March 2021 which comprise the Statement of Financial Activities, the Balance Sheet, the Cash Flow Statement and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2021 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

#### **Other information**

The trustees are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Report of the Independent Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Charities (Accounts and Reports) Regulations 2008 requires us to report to you if, in our opinion:

- the information given in the Report of the Trustees is inconsistent in any material respect with the financial statements; or
- the charitable company has not kept adequate accounting records; or
- the financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit.

#### **Responsibilities of trustees**

As explained more fully in the Statement of Trustees' Responsibilities, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

#### Our responsibilities for the audit of the financial statements

We have been appointed as auditors under Section 144 of the Charities Act 2011 and report in accordance with the Act and relevant regulations made or having effect thereunder.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Independent Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

As part of our planning process:

- We enquired of management the systems and controls the company has in place, the areas of the financial statements that are mostly susceptible to the risk of irregularities and fraud, and whether there was any known, suspected or alleged fraud.

- We obtained an understanding of the legal and regulatory frameworks applicable to the company. We determined that the following were most relevant: FRS 102, Companies Act 2006, Charities Act 2011, GDPR and Employment Law.

We considered the incentives and opportunities that exist in the company, including the extent of management bias, which present a potential for irregularities and fraud to be perpetuated, and tailored our risk assessment accordingly.
Using our knowledge of the company, together with the discussions held with the company at the planning stage, we formed a conclusion on the risk of misstatement due to irregularities including fraud and tailored our procedures

according to this risk assessment.

The key procedures we undertook to detect irregularities including fraud during the course of the audit included:

- Identifying and testing journal entries and the overall accounting records, in particular those that were significant and unusual.

- Reviewing the financial statement disclosures and determining whether accounting policies have been appropriately applied.

- Assessing the extent of compliance, or lack of, with the relevant laws and regulations.

- Reviewing board meeting minutes throughout the period and subsequent to the year end for discussions of irregularities including fraud.

- Reviewing sensitive expense accounts for evidence of irregularities including fraud.

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we will be less likely to become aware of instances of non-compliance. The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission or misrepresentation.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Independent Auditors.

## Use of our report

This report is made solely to the charitable company's trustees, as a body, in accordance with Part 4 of the Charities (Accounts and Reports) Regulations 2008. Our audit work has been undertaken so that we might state to the charitable company's trustees those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's trustees as a body, for our audit work, for this report, or for the opinions we have formed.

Hari Vasdev MEng FCA (Senior Statutory Auditor) for and on behalf of Sibbalds Limited Chartered Accountants and Statutory Auditor Eligible to act as an auditor in terms of Section 1212 of the Companies Act 2006 Oakhurst House 57 Ashbourne Road Derby Derbyshire DE22 3FS

Date: .....

## STATEMENT OF FINANCIAL ACTIVITIES (INCLUDING INCOME AND EXPENDITURE ACCOUNT) FOR THE YEAR ENDED 31 MARCH 2021

INCOME AND ENDOWMENTS FROM	Notes	Unrestricted funds £	Restricted fund £	2021 Total funds £	2020 Total funds £
Donations and legacies	2	137,636	221	137,857	37,302
Charitable activities	5				
Health and care	5	524,062	-	524,062	544,411
Information and advice		231,212	-	231,212	121,903
Infrastructure		83,617	-	83,617	38,158
Retail <sup>1</sup>		139,465	-	139,465	3,980
Wellbeing		163,378	1,987	165,365	149,154
Support		12,195	1,507	12,195	2,916
Support		12,155		12,155	2,510
Other trading activities	3	134,880	-	134,880	220,450
Investment income	4	6,299	-	6,299	10,422
		,			<u> </u>
Total		1,432,744	2,208	1,434,952	1,128,696
EXPENDITURE ON					
Raising funds	6	321,968	-	321,968	242,367
Charitable activities	7				
Health and care	,	473,894	-	473,894	529,148
Information and advice		238,435		238,435	230,180
Infrastructure		77,172		77,172	53,328
		206,658	6 5 2 0	213,188	
Wellbeing		200,058	6,530	215,100	185,530
Total		1,318,127	6,530	1,324,657	1,240,553
NET INCOME/(EXPENDITURE)		114,617	(4,322)	110,295	(111,857)
RECONCILIATION OF FUNDS					
Total funds brought forward		998,573	10,628	1,009,201	1,121,058
TOTAL FUNDS CARRIED FORWARD		1,113,190	6,306	1,119,496	1,009,201

<sup>1</sup>This does not include shop income which is included in 'other trading activities'. An analysis of income from charitable activities, including retail, is given in note 5 to the financial statements.

## BALANCE SHEET 31 MARCH 2021

	Notes	2021 £	2020 £
FIXED ASSETS Tangible assets	13	119,532	88,650
CURRENT ASSETS Debtors	14	80,886	82,801
Cash at bank and in hand		1,026,923	900,571
		1,107,809	983,372
<b>CREDITORS</b> Amounts falling due within one year	15	(107,845)	(62,821)
NET CURRENT ASSETS		999,964	920,551
TOTAL ASSETS LESS CURRENT LIABILITIES		1,119,496	1,009,201
NET ASSETS		1,119,496	1,009,201
FUNDS	19		
Designated unrestricted funds		769,346	726,103
General unrestricted funds Restricted funds		343,844 6,306	272,470 10,628
TOTAL FUNDS		1,119,496	1,009,201

The charitable company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31 March 2021.

The members have not deposited notice, pursuant to Section 476 of the Companies Act 2006 requiring an audit of these financial statements.

The trustees acknowledge their responsibilities for

- (a) ensuring that the charitable company keeps accounting records that comply with Sections 386 and 387 of the Companies Act 2006 and
- (b) preparing financial statements which give a true and fair view of the state of affairs of the charitable company as at the end of each financial year and of its surplus or deficit for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the charitable company.

These financial statements have been audited under the requirements of Section 145 of the Charities Act 2011.

## BALANCE SHEET - continued 31 MARCH 2021

These financial statements have been prepared in accordance with the provisions applicable to charitable companies subject to the small companies regime.

The financial statements were approved by the Board of Trustees and authorised for issue on ...... and were signed on its behalf by:

C R Newton Trustee

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2021

Ν	lotes	2021 £	2020 £
Cash flows from operating activities			(
Cash generated from operations	1	161,698	(111,535)
Net cash provided by/(used in) operating ac	tivities	161,698	(111,535)
Cash flows from investing activities			
Purchase of tangible fixed assets		(43,652)	(1,601)
Interest received		6,299	10,422
Net cash (used in)/provided by investing act	ivities	(37,353)	8,821
Change in cash and cash equivalents in the			
reporting period		124,345	(102,714)
Cash and cash equivalents at the beginning of the reporting period	2	900,571	1,003,285
Cash and cash equivalents at the end of			
the reporting period	2	1,024,916	900,571

## NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2021

## 1. RECONCILIATION OF NET INCOME/(EXPENDITURE) TO NET CASH FLOW FROM OPERATING ACTIVITIES

	2021	2020
	£	£
Net income/(expenditure) for the reporting period (as per the		
Statement of Financial Activities)	110,295	(111,857)
Adjustments for:		
Depreciation charges	12,770	8,635
Interest received	(6,299)	(10,422)
Decrease in debtors	1,915	32,155
Increase/(decrease) in creditors	43,017	(30,046)
Net cash provided by/(used in) operations	161,698	<u>(111,535</u> )
ANALYSIS OF CASH AND CASH EQUIVALENTS		
	2021	2020
	£	£
Cash in hand	2,747	1,838
Notice deposits (less than 3 months)	1,024,176	898,733
Overdrafts included in bank loans and overdrafts falling due within one year	(2,007)	

Total cash and cash equivalents

2.

## 3. ANALYSIS OF CHANGES IN NET FUNDS

	At 1.4.20	Cash flow	At 31.3.21
	£	£	£
Net cash			
Cash at bank and in hand	900,571	126,352	1,026,923
Bank overdraft		(2,007)	(2,007)
	000 574	424.245	4 00 4 04 6
	900,571	124,345	1,024,916
Total	900,571	124,345	1,024,916
			1,024,910

1,024,916

900,571

## 1. ACCOUNTING POLICIES

#### **Charity information**

Age UK Derby & Derbyshire is a private company limited by guarantee incorporated in England and Wales. The registered office is 29a Market Place, Heanor, Derbyshire, DE75 7EG.

The members of the charity are the trustees. In the event of the charity being wound up, the liability in respect of the guarantee is limited to £1 per member of the charity.

#### Basis of preparing the financial statements

The financial statements of the charitable company, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019)', Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

The financial statements are prepared in sterling, which is the functional currency of the charity. Monetary amounts in these financial statements are rounded to the nearest f.

#### Going concern

At the time of approving the financial statements, the trustees have a reasonable expectation that the charity has adequate resources to continue in operational existence for the foreseeable future. Thus the trustees continue to adopt the going concern basis of accounting in preparing the financial statements.

#### **Charitable funds**

General funds are unrestricted funds which are available for use at the discretion of the trustees in furtherance of the general objectives of the charity and which have not been designated for other purposes.

Designated funds comprise unrestricted funds that have been set aside by the trustees for particular purposes. The aim and use of each designated fund is set out in the notes to the financial statements.

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the charity for particular purposes. The cost of raising and administering such funds are charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the financial statements.

#### Income

Income is recognised when the charity is legally entitled to it after any performance conditions have been met, the amounts can be measured reliably and it is probable that income will be received.

## Donations

Donations and legacies are included when received.

#### Grants

This income represents monies receivable from statutory agencies and other charitable trusts for the provision of information, befriending, advocacy and daycare services. Income is accounted for in the period for which it is received. Where donors specify that grants or donations must be used in future accounting periods, such income is deferred.

#### Shop income

This is included in the accounts when receivable. It represents monies receivable through shop sales of donated goods.

## 1. ACCOUNTING POLICIES - continued

#### Investment income

Bank interest is included in the income and expenditure account on an accruals basis.

#### Expenditure

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs relating to the category. Where costs cannot be directly allocated to particular headings they have been allocated to activities on a basis consistent with the use of the resources.

Governance costs are those incurred in connection with the charity's compliance with constitutional and statutory requirements.

Irrecoverable VAT is allocated where possible against specific cost categories, otherwise it is treated as a support cost and allocated in the manner stated above.

#### **Tangible fixed assets**

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Freehold property	-	2% on cost
Plant and machinery	-	25% on cost
Fixtures and fittings	-	20% on cost
Motor vehicles	-	25% on cost

#### Cash and cash equivalents

Cash and cash equivalents include cash in hand and deposits held at call with banks.

#### Taxation

The charity is exempt from corporation tax on its charitable activities.

#### **Employee benefits**

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received. Termination benefits are recognised immediately as an expense when the charity is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

#### Pension costs and other post-retirement benefits

The charitable company operates a defined contribution pension scheme. Contributions payable to the charitable company's pension scheme are charged to the Statement of Financial Activities in the period to which they relate.

## 2. DONATIONS AND LEGACIES

3.

	2021 f	2020
Donations and gifts	<u>137,857</u>	£ 37,302
OTHER TRADING ACTIVITIES		
	2021	2020
	£	£
Shop income	134,880	220,450

## 4. INVESTMENT INCOME

	2021	2020
	£	£
Interest receivable	6,299	10,422

## 5. INCOME FROM CHARITABLE ACTIVITIES

		Information		
	Health	and		
	and care	advice	Infrastructure	Retail
	£	£	£	£
Local authority grants and SLA	402,791	220,924	22,789	80,000
Other income	39,705	(800)	38,848	1,300
COVID-19 furlough grants	81,566	11,088	21,980	58,165
	524,062	231,212	83,617	139,465
			2021	2020
			Total	Total
	Wellbeing	Support	activities	activities
	£	£	£	£
Local authority grants and SLA	148,989	-	875,493	657,293
Other income	3,134	4,715	86,902	203,229
COVID-19 furlough grants	13,242	7,480	193,521	_
	165,365	12,195	1,155,916	860,522

## 6. RAISING FUNDS

## Shop trading costs

	2021	2020
	£	£
Staff costs	142,197	99,153
Bank charges	2,965	1,904
Rent, rates and power	72,409	64,661
Insurance	5,985	5,381
Printing, postage & telephone	4,841	2,635
Recruitment and training	224	1,036
Repairs and computer costs	14,139	10,608
Sundry costs	6,647	5,944
Travel costs	3,635	4,814
Goods and consumables	6,812	3,171
COVID-19 costs	23	-
Professional fees	3,240	-
Internal recharge	4,044	-
Depreciation	3,459	1,178
Share of support costs (see note 8)	51,348	41,882
	321,968	242,367

## 7. CHARITABLE ACTIVITIES COSTS

•••••••••••••••••••••••••••••••••••••••			
	Direct	Support costs (see	
	Costs	note 8)	Totals
	£	£	£
Health and care	395,716	78,178	473,894
Information and advice	199,099	39,336	238,435
Infrastructure	64,434	12,738	77,172
Wellbeing	178,020	35,168	213,188
	837,269	165,420	1,002,689

## 8. SUPPORT COSTS

	Head		
	office	Governance	
	costs	costs	Totals
	£	£	£
Health and care	99,347	3,099	102,446
Information and advice	49,988	1,558	51,546
Infrastructure	16,188	504	16,692
Wellbeing	44,691	1,393	46,084
	210,214	6,554	216,768
Analysed between:			
Raising funds	51,348		51,348
Charitable activities	158,866	6,554	165,420

Activity	Basis of allocation
Head office costs	Support costs allocated on direct cost basis
Governance costs	Governance costs allocated on direct cost basis

## 9. NET INCOME/(EXPENDITURE)

Net income/(expenditure) is stated after charging/(crediting):

	2021	2020
	£	£
Depreciation - owned assets	12,770	8,635

## 10. TRUSTEES' REMUNERATION AND BENEFITS

There were no trustees' remuneration or other benefits for the year ended 31 March 2021 nor for the year ended 31 March 2020.

## **Trustees' expenses**

Expenses of £Nil (2020: £598) were paid to the trustees in the year.

#### 11. STAFF COSTS

	2021	2020
	£	£
Wages and salaries	803,922	694,221
Social security costs	35,476	30,624
Other pension costs	54,931	62,622
	894,329	787,467

The average monthly number of employees during the year was as follows:

	2021	2020
Direct charitable activities	60	60
Raising funds	20	12
Governance	1	1
	01	72
	81	73

Redundancy payments made during the year totalled £2,359 (2020: £Nil).

No employees received emoluments in excess of £60,000.

## 12. COMPARATIVES FOR THE STATEMENT OF FINANCIAL ACTIVITIES

	Unrestricted	Restricted	Total
	funds	fund	funds
	£	£	£
INCOME AND ENDOWMENTS FROM			
Donations and legacies	37,302	-	37,302
Charitable activities			
Health and care	544,411	-	544,411
Information and advice	121,903	-	121,903
Infrastructure	38,158	-	38,158
Retail	3,980	-	3,980
Wellbeing	147,111	2,043	149,154
Support	2,916	-	2,916
Other trading activities	220,449	1	220,450
Investment income	10,422		10,422
Total	1,126,652	2,044	1,128,696

#### Unrestricted Restricted Total funds fund funds £ £ £ **EXPENDITURE ON Raising funds** 242,367 \_ 242,367 **Charitable activities** Health and care 529,148 529,148 -Information and advice 230,180 230,180 -Infrastructure 53,328 53,328 Wellbeing 176,364 185,530 9,166 Total 1,231,387 9,166 1,240,553 (104,735) **NET INCOME/(EXPENDITURE)** (7,122) (111,857) **Transfers between funds** 1,952 (1,952) -Net movement in funds (102,783) (9,074) (111,857) **RECONCILIATION OF FUNDS Total funds brought forward** 1,101,356 19,702 1,121,058 TOTAL FUNDS CARRIED FORWARD 998,573 10,628 1,009,201

#### 12. **COMPARATIVES FOR THE STATEMENT OF FINANCIAL ACTIVITIES - continued**

## 13. TANGIBLE FIXED ASSETS

			Fixtures		
	Freehold	Plant and	and	Motor	
	property	machinery	fittings	vehicles	Totals
	£	£	£	£	£
COST					
At 1 April 2020	90,000	81,540	15,716	21,862	209,118
Additions		7,200	4,452	32,000	43,652
At 31 March 2021	90,000	88,740	20,168	53,862	252,770
DEPRECIATION					
At 1 April 2020	11,700	78,396	12,573	17,799	120,468
Charge for year	1,800	4,044	1,543	5,383	12,770
At 31 March 2021	13,500	82,440	14,116	23,182	133,238
NET BOOK VALUE					
At 31 March 2021	76,500	6,300	6,052	30,680	119,532
At 31 March 2020	78,300	3,144	3,143	4,063	88,650

## 14. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2021 £	2020 £
Trade debtors		40,403
Other debtors	29,712	16,945
VAT	1,502	1,452
Prepayments and accrued income	20,958	24,001
	80,886	82,801

#### 15. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2021	2020
	£	£
Bank loans and overdrafts (see note 16)	2,007	-
Trade creditors	8,849	22,736
Social security and other taxes	9,766	7,830
Pension creditor	5,987	5,725
Attachment of earnings	54	115
Amounts received in advance	52,254	2,000
Accrued expenses	28,928	24,415
	107,845	62,821

Amounts received in advance contains grants which have been received prior to the year end but are unable to be used until the following financial year, in accordance with the terms of the grant.

## 16. LOANS

An analysis of the maturity of loans is given below:

	2021	2020
	£	£
Amounts falling due within one year on demand:		
Bank overdrafts	2,007	

#### 17. LEASING AGREEMENTS

Minimum lease payments under non-cancellable operating leases fall due as follows:

	2021 £	2020 £
Within one year	115,880	44,839
Between one and five years	189,708	31,696
In more than five years	5,000	
	310,588	76,535

During the period, lease payments recognised as an expense totalled £98,542 (2020: £94,651).

## 18. ANALYSIS OF NET ASSETS BETWEEN FUNDS

			2021	2020
	Unrestricted	Restricted	Total	Total
	funds	fund	funds	funds
	£	£	£	£
Fixed assets	119,532	-	119,532	88,650
Current assets	1,101,503	6,306	1,107,809	983,372
Current liabilities	(107,845)		(107,845)	(62,821)
	1,113,190	6,306	1,119,496	1,009,201

## 19. MOVEMENT IN FUNDS

MOVEMENT IN FUNDS			
		Net	
		movement	At
	At 1.4.20	in funds	31.3.21
	£	£	£
Unrestricted funds			
General fund	272,470	71,374	343,844
Emergency reserve	75,000	-	75,000
Staff reserve	135,300	(2,359)	132,941
Buildings reserve	250,000	-	250,000
Committee infrastructure improvements	13,965	-	13,965
Fundraising	59,384	(18,326)	41,058
Retail manager	32,835	-	32,835
I&A	29,398	-	29,398
Service evaluation	14,588	4,588	19,176
Quality assurance	5,000	-	5,000
Volunteer recruitment	10,327	-	10,327
Isolations and loneliness	18,838	-	18,838
Income maximisation	14,700	-	14,700
End of life roadshow	5,000	-	5,000
Mini-bus	11,210	(6,186)	5,024
Footcare	15,200	(9,756)	5,444
Bakewell	4,457	200	4,657
Caroline Court	3,319	-	3,319
First Taste - projects	14,210	3,885	18,095
First Taste - running	2,075	-	2,075
Fairfield Pensioners	-	1,042	1,042
Daycare Amenity	11,297	4,328	15,625
COVID-19 lockdown	<u>-</u>	65,827	65,827
	998,573	114,617	1,113,190
Restricted funds			
Memory Lane	10,628	(4,322)	6,306
	1 000 201	110 205	1 110 400
TOTAL FUNDS	1,009,201	110,295	1,119,496

## 19. MOVEMENT IN FUNDS - continued

Net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
Unrestricted funds	4 207 427	(4.246.052)	74 074
General fund	1,287,427	(1,216,053)	71,374
Staff reserve	-	(2,359)	(2,359)
Fundraising	19,376	(37,702)	(18,326)
Service evaluation	-	4,588	4,588
Mini-bus	-	(6,186)	(6,186)
Footcare	24,608	(34,364)	(9,756)
Bakewell	200	-	200
First Taste - projects	5,425	(1,540)	3,885
Fairfield Pensioners	1,213	(171)	1,042
Daycare Amenity	4,342	(14)	4,328
COVID-19 lockdown	90,153	(24,326)	65,827
Restricted funds	1,432,744	(1,318,127)	114,617
Memory Lane	2,208	(6,530)	(4,322)
TOTAL FUNDS	1,434,952	(1,324,657)	110,295

## 19. MOVEMENT IN FUNDS - continued

## Comparatives for movement in funds

<b>Unrestricted funds</b> General fund	At 1.4.19 £ 340,970	Net movement in funds £ (69,779)	Transfers between funds £ 1,279	At 31.3.20 £ 272,470
Emergency reserve	75,000	(09,779)	1,279	75,000
Staff reserve	144,750	(9,450)	-	135,300
Buildings reserve	250,000	(9,430)	-	250,000
Committee infrastructure improvements	13,965	-	-	230,000 13,965
Fundraising	58,714	- 670	-	13,905 59,384
-			- 211	-
Retail manager	42,870	(10,246)	211	32,835
Digital I & A	10,265	(10,265)	-	-
	29,398	-	-	29,398
Service evaluation	10,000	4,588	-	14,588
Quality assurance	5,000	-	-	5,000
Volunteer recruitment	10,327	-	-	10,327
Isolations and Ioneliness	18,838	-	-	18,838
Income maximisation	14,700	-	-	14,700
End of life roadshow	5,000	-	-	5,000
Mini-bus	11,768	(593)	35	11,210
Footcare	10,951	4,178	71	15,200
Bakewell	3,337	1,120	-	4,457
Keep it going	2,483	(2,483)	-	-
Caroline Court	2,823	496	-	3,319
First Taste - projects	22,841	(8,631)	-	14,210
First Taste - running	2,283	(208)	-	2,075
Fairfield Pensioners	1,493	(1,850)	357	-
Daycare Amenity	13,580	(2,282)	(1)	11,297
Restricted funds	1,101,356	(104,735)	1,952	998,573
Memory Lane	19,702	(7,122)	(1,952)	10,628
TOTAL FUNDS	1,121,058	(111,857)		1,009,201

## 19. MOVEMENT IN FUNDS - continued

Comparative net movement in funds, included in the above are as follows:

	Incoming resources	Resources expended	Movement in funds
	£	£	£
Unrestricted funds	_	_	_
General fund	1,032,995	(1,102,774)	(69,779)
Staff reserve	-	(9,450)	(9,450)
Fundraising	18,587	(17,917)	670
Retail manager	-	(10,246)	(10,246)
Digital	-	(10,265)	(10,265)
Service evaluation	-	4,588	4,588
Mini-bus	152	(745)	(593)
Footcare	57,157	(52,979)	4,178
Bakewell	1,120	-	1,120
Keep it going	967	(3,450)	(2,483)
Caroline Court	496	-	496
First Taste - projects	12,561	(21,192)	(8,631)
First Taste - running	100	(308)	(208)
Fairfield Pensioners	634	(2,484)	(1,850)
Daycare Amenity	1,883	(4,165)	(2,282)
	1,126,652	(1,231,387)	(104,735)
Restricted funds			
Memory Lane	2,044	(9,166)	(7,122)
TOTAL FUNDS	1,128,696	(1,240,553)	(111,857)

## 19. MOVEMENT IN FUNDS - continued

#### **Unrestricted (Designated) funds**

**The Emergency** reserve is earmarked by the trustees for potential liabilities arising out of unexpected circumstances, including closure costs particularly those which may arise when any of the Charity's leases have to be terminated. The amount required was reviewed during the year and amended to reflect the changed requirement.

**The Staff** reserve has been earmarked to mitigate liabilities for redundancy or TUPE costs and essential cover for key staff. The amount required was reviewed during the year and amended to reflect the changed requirement.

**The Buildings** reserve has been earmarked for the purchase of shop premises, maintenance of properties and dilapidation liabilities on leases. The amount required was reviewed during the year and amended to reflect the changed requirement.

The Infrastructure Improvements reserve represents funds earmarked to improve our IT and premises infrastructure.

**The Fundraising** reserve is earmarked to allow a small team of dedicated fundraisers to be established who will seek to establish long term sustainable income streams for the charity. This activity has commenced in the last year.

**The Retail Manager** reserve is earmarked to fund a dedicated Retail Manager to provide support to our shops and help them to increase the income they generate for the charity. The amount required was reviewed during the year and amended to reflect the changed requirement.

**The I&A** reserve is earmarked to allow us to expand our face to face information and advice service into Chesterfield. The amount required was reviewed during the year and amended to reflect the changed requirement.

**The Service Evaluation** reserve is earmarked to allow us to undertake evaluations of key projects to help identify the key beneficial outcomes of the projects. The amount required was reviewed during the year and amended to reflect the changed requirement.

**The Quality Assurance** reserve is earmarked to allow us to provide a dedicated resource to support the implementation throughout the charity of initiatives designed to improve the quality of all our interactions with older people such as the Dementia Friendly and Scam Friendly programmes The amount required was reviewed during the year and amended to reflect the changed requirement.

**The Volunteer Recruitment** reserve is earmarked to fund support to our shops and services in the recruitment and retention of volunteers.

**The Isolation & Loneliness** reserve is earmarked to fund a worker focused on developing services to reduce isolation and loneliness amongst older people.

## 19. MOVEMENT IN FUNDS - continued

**The Income Maximisation** reserve is earmarked to fund a series of local initiatives designed to support disadvantaged clients to ensure they are claiming the full range of benefits to which they are entitled. The amount required was reviewed during the year and amended to reflect the changed requirement.

**The End of Life Roadshow** reserve is earmarked to allow us to develop a service bringing together those services most important to older people as they plan for the later stages of their life. The amount required was reviewed during the year and amended to reflect the changed requirement.

**The Mini-bus** reserve was earmarked towards the purchase and operation of two minibuses to allow us to develop some new services whilst also reducing our reliance on other transport providers. We now operate two buses and transport some of our service users on a regular basis and others on an ad hoc basis.

**The Tootsies Footcare Service** scheme aims to deliver Footcare support to people aged 50+. A lack of footcare can contribute to a loss of independence because of foot pain, increased risk of falls and loss of personal dignity. The service will also link users to a wide range of support through the use of the First contact referral system, The service expanded from its original pilot area and in 2014/15 developed to over 20 venues across the County but as the external restricted funding for the service has now ceased it was reclassified during the year as designated funding.

**Bakewell** is fundraising raised specifically to help to safeguard the long term future of the service.

**Keep it Going** is a new initiative for which funds have been earmarked to support it during the initial period. It is a funding concept designed to highlight to those who receive most financial benefit from our free advice that we rely on public support by way of donations and fundraising to be able to provide the service.

**Caroline Court** is fundraising raised specifically to help to safeguard the long term future of the service.

First Taste Projects is the remaining grant funding transferred into the charity to fund the current projects.

**First Taste Running Costs** is the balance of funds previously held by First Taste earmarked to cover the administrative costs of the office base.

**The Fairfield Pensioners Fund** was originally set up by Age UK Derby & Derbyshire in response to the closure of the Fairfield estate post office, the group meets each week to share transport to the nearest post office and cash point facilities and then socialise and participate in activities. The group is run with support from the Befriending Service. The group has developed extension projects and regularly works with other services in Fairfield.

**The Daycare Amenities Fund** represents monies raised by the Daycare centres in Bakewell, Hope, and Hulland Ward for additional activities for the service use.

The COVID-19 Lockdown Fund represents donations and grants received from Age UK, Derby City Council Chaddesden Neighbourhood Fund, Chaddesden Society, East Midlands Airport Fund, Foundation Derbyshire, Linear, and Severn Trent Water in support of their pandemic response. These funds supported a range of activity including personal protective equipment (PPE) for frontline staff and volunteers, additional staff costs, equipment and supplies for emergency response services, emergency food packs and shopping. As the first lockdown ended the funds met costs associated with making and keeping premises and services 'covid-secure' and supporting older people to attend services again. The Police and Crime Commissioner's Fund provided start-up funding for the Money Support Service to reduce financial abuse risks associated with the pandemic to enable vulnerable older people to safely pay for shopping and household supplies.

## 19. MOVEMENT IN FUNDS - continued

#### **Restricted funds**

**Memory Lane (North)**: Clinical Commissioning Groups in Derbyshire offered a round of grant funding in 2016 to deliver services which addressed their key objectives. AUKDD secured one grant for Memory Lane North which offers and extension of our Memory Lane methodology into additional areas in the North Derbyshire and Hardwick CCG areas. The service is appropriate and accessible to anyone aged 65+ vulnerable to social isolation but is specially designed for older people and carers living with dementia. Sessions are person-centred so each Memory Lane group is unique, responding to the memories of local communities and cultures. Activities, special events and location are dictated by members and local stakeholders allowing each Memory Lane group to reflect the needs of its community of interest.

#### 20. RELATED PARTY DISCLOSURES

During the year, the company entered into transactions with Medoc Computers Limited, a company in which Lynda Done (Trustee) is a director and her son is a majority shareholder. Purchases of £7,270 (2020: £384) were made during the year and the balance outstanding at the year end was £Nil (2020: £Nil).

During the year, key management personnel received aggregate compensation of £57,342 (2020: £54,796).

During the year, donations from trustees totalled £Nil (2020: £756).

## DETAILED STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 MARCH 2021

	2021 £	2020 £
INCOME AND ENDOWMENTS		
Donations and legacies Donations and gifts	137,857	37,302
Other trading activities Shop income	134,880	220,450
Investment income Interest receivable	6,299	10,422
Charitable activities Local authority grants and SLA Other income COVID-19 furlough grants	875,493 86,902 193,521	657,293 203,229 
	1,155,916	860,522
Total incoming resources	1,434,952	1,128,696
EXPENDITURE		
Shop trading costs		
Wages Social security	133,189 2,747	91,856 2,164
Pensions	6,261	5,133
Bank charges	2,965	1,904
Rent, rates and power	72,409	64,661
Insurance	5,985	5,381
Printing, postage & telephone	4,841	2,635
Recruitment and training	224	1,036
Repairs and computer costs	14,139	10,608
Sundry costs	6,647	5,944
Travel costs	3,635	4,814
Goods and consumables	6,812	3,171
COVID-19 costs	23	-
Professional fees	3,240	-
Internal recharge Plant and machinery	4,044	- 1 170
	3,459	1,178
	270,620	200,485
Charitable activities		
Wages	487,856	461,728
Carried forward	487,856	461,728

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## DETAILED STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 MARCH 2021

	2021	2020
	£	£
Charitable activities		
Brought forward	487,856	461,728
Social security	18,196	16,532
Pensions	31,911	34,885
Rent, rates and power	41,133	49,606
Insurance	4,467	4,531
Agency costs	42,574	45,500
Printing, postage & telephone	12,043	14,555
Recruitment and training	364	5,076
Repairs and computer costs	10,465	23,382
Sundries	89,034	83,364
Professional fees	2,764	1,764
Travel and motor costs	8,854	19,553
Transport	(454)	52,990
Daycare meals	5,523	17,173
Activity costs	315	4,632
Irrecoverable VAT	5,221	7,274
Internal recharge	29,972	814
COVID-19 costs	10,617	-
COVID-19 winter grants	30,760	-
Plant and machinery	225	246
Fixtures and fittings	46	-
Motor vehicles	5,383	3,250
	837,269	846,855
Support costs		
Head office costs	402.077	140 027
Wages	182,877	140,637
Social security	14,533	11,928
Pensions	16,759 (34,016)	22,604 (21,986)
Internal recharges Rent, rates and power	(34,010) 1,516	(21,980) 1,682
Printing, postage & telephone	4,955	4,512
Recruitment and training	4,900	4,512 999
Other costs	11,492	14,743
Professional costs	3,922	3,961
Travelling	4,521	704
Agency costs	-,521	1,314
Freehold property	3,296	2,858
Plant and machinery	359	1,103
	210,214	185,059
Governance costs		
Internal recharges	-	3,000
Other costs	199	199
Carried forward	199	3,199

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## DETAILED STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 MARCH 2021

Governance costs	2021 £	2020 £
Brought forward Audit fees	199 6,355	3,199 4,955
	6,554	8,154
Total resources expended	1,324,657	1,240,553
Net income/(expenditure)	110,295	(111,857)

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