

Recruitment: Business Development Worker for Home Support Services at Age UK Redbridge, Barking and Havering

Age UK Redbridge, Barking and Havering are recruiting for:

Business Development Worker for Home Support Services

Salary: £30,000 (pro rata); (£24,000 actual for 28hrs/week or £30,000 actual for 35hrs/week)

Hours: 28-35 hours per week

Closing date: Monday 31st October 2022, 12pm

Proposed interview date: Friday, 4th November 2022

Duration: 12 months initially

We have an exciting opportunity for a Business Development Worker to lead on expanding and building sustainability for our Home Support Service Social Enterprise significantly increasing its client reach and diversifying the service to include Podiatry and Gardening.

Our Home Support Service (HSS), rated good by Care Quality Commission, provides older people with the support to maintain independence and quality of life, offering assistance with domestic cleaning, household tasks, shopping, attending medical appointments, re-ablement, personal care i.e. bathing/showering, sitting service and hairdressing.

As Business Development Worker you will be leading on creating and delivering a Home Support Service Development Strategy to incorporate strategies for workforce recruitment, promotion and marketing and service diversification (Podiatry and Gardening) aiming to expand client base and generating an income increase of minimum 20%.

You will need to have experience of setting up and developing services working either in care, social work, voluntary sector or similar setting with a good understanding of how to promote services, increase reach and income as well as manage resources. The post requires ability to work independently as well as liaise effectively and work in partnership with other professional from health, social care and voluntary sector organisations to develop our social enterprise.

Good computer skills and accurate monitoring and service evaluation are also required. An appropriate DBS Disclosure will be carried out for this post.

To apply: Please check our website for further details and a full application pack <https://www.ageuk.org.uk/redbridgebarkinghavering/about-us/work-for-us/>

Completed application forms and Equal Opportunities Forms should be returned to Gabby O'Neill using the email: admin@ageukrbh.org.uk or alternatively post to Admin, Recruitment, Age UK Redbridge, Barking and Havering, 4th Floor, 103 Cranbrook Road, Ilford, Essex, IG1 4PU.