



**Company No SC153343**

**AGE SCOTLAND  
(LIMITED BY GUARANTEE)**

**TRUSTEES REPORT AND FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2019**

**Charity No SC010100**

**AGE SCOTLAND  
FOR THE YEAR ENDED 31 MARCH 2019**

**COMPANY INFORMATION**

|                            |  |
|----------------------------|--|
| <b>Trustees</b>            | Lord George Foulkes, Chair<br>Dorry McLaughlin, Vice Chair<br>Tom O'Connell, Treasurer<br>Pennie Taylor<br>Prof. Brendan McCormack<br>Dr Alasdair Rutherford<br>Kenneth Nicholson<br>Alison Harrington<br>Prof. Marion McMurdo<br>Malcom Brown<br>Graham Reece |
| <b>Treasurer</b>           | Tom O'Connell C.A.   |
| <b>Independent Auditor</b> | BDO LLP<br>Citypoint<br>65 Haymarket Terrace<br>Edinburgh<br>EH12 5HD  |
| <b>Bankers</b>             | Bank of Scotland<br>32 Brandon Parade South<br>Motherwell<br>ML1 1RB   |
| <b>Solicitors</b>          | Turcan Connell<br>Princes Exchange<br>1 Earl Grey Street<br>Edinburgh<br>EH3 9EE   |
| <b>Registered Office</b>   | Causewayside House<br>160 Causewayside<br>Edinburgh<br>EH9 1PR   |
| <b>Company No.</b>         | SC153343   |
| <b>Charity No.</b>         | SC010100   |

**AGE SCOTLAND  
FOR THE YEAR ENDED 31 MARCH 2019**

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# **AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019**

## **TRUSTEES' REPORT FOR THE YEAR ENDED 31 MARCH 2019**

The Trustees have pleasure in presenting the Trustees' Report and audited financial statements for the year ended 31 March 2019.

The Directors of the Charitable Company (the Charity) are its trustees for the purpose of charity law and throughout this report are collectively referred to as the Trustees.

The Group consists of the charity together with two wholly owned trading subsidiaries; Age Scotland Trading Ltd and Age Scotland Enterprises Ltd and Care & Repair, of whom Age Scotland became the sole member on 1 June 2018.

### **Our vision for older people in Scotland**

A Scotland and a world where older people flourish as valued and equal citizens.

### **Our part in fulfilling that vision; our Mission**

To help all older people present a strong and effective voice and to reduce the challenges for those facing serious and multiple disadvantage as they grow older.

### **Financial Review**

The group's result for the year is a £817,119 surplus (2018: £1,397,723). The Charity continues to identify and implement efficiencies where possible. The reduction of legacy income received within the year, has contributed to the decreased surplus. The Charity has also been successful in attracting restricted funding throughout the year for its various projects as outlined in Note 20 to the financial statements.

The Charity's work is highly dependent upon the level of legacies and donations it receives from the public each year. In addition, Age Scotland Enterprises Ltd and Age Scotland Trading Ltd support the Charity by delivering differing levels of gift aid. The Charity is also reliant upon the Scottish Government and other agencies for its restricted project funding. In 2018/19 this amounted to £811,202 (2018 £895,857).

### **Legacies**

Age Scotland benefited from £1,100,439 (2018: £1,652,025) in legacy gifts.

### **Donations**

The Charity received £234,501 (2018: £141,170) from donations during the year.

### **Trading**

#### **Age Scotland Enterprises Ltd**

The operating profit for the year ended at £244K, which although 9% below plan, is still considered a strong performance. From December 2018 the Lottery income of £103K was remitted direct to the Charity due to changes in Gaming rules and a further grant of £53K was made to the Charity to reflect changes in the Home insurance terms. On a like for like basis, profit was £400K. Travel and motor were the strongest performing streams while Home fell by 34% and 19% against plan. Costs were controlled throughout the year and overall expenditure fell by £46K below plan.

#### **Age Scotland Trading Ltd**

During the year the programme continued to wind down our Retail operations, a decision taken in 2016/17.

For the year 2018/2019 the overall business incurred a net profit of £38K, which was £33k better than plan. Bathgate closed in August 2018 leaving one remaining shop, Broxburn which generated a net profit of £60K. This was offset by costs incurred relating to the disposal of the remaining closed shops.

# AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019

## TRUSTEES' REPORT FOR THE YEAR ENDED 31 MARCH 2019 (contd)

### Trustees' Review

The Trustees of Age Scotland continually review its Strategic Plan against the external environment in which we operate. A refresh of the plan was undertaken, leading to three Strategic Aims being agreed by the Board;

- We promote positive views of ageing and later life;
- We help older people to be as well as they can be;
- We tackle isolation and loneliness.

### Key Performance Indicators 2018-2019

In agreeing a refreshed Strategic Plan the Trustees also agreed to receive quarterly reports on the progress made against the Strategic Outcomes and the underpinning Key Performance Indicators (KPIs).

The core Strategic Outcomes and KPIs are:

#### Strategic Outcomes

People have positive views of ageing and later life

Older people keep well

Older people are not lonely

Engage and involve people

Be a well-run charity

Measure and evaluate our impact

#### KPI's

Number of opportunities Age Scotland obtains or utilises to participate in developing, implementing and evaluating policy and practice affecting older people. Number of local and national press coverage.

Engagement with AHP programmes, Early Stage Dementia events and Planning for Your Future seminars.

Number of friendship calls received  
A number of successful Community Connecting cases. Continued support of the sustainability of our Member Groups, Care and Repair Edinburgh, Luminate, Walking Football Scotland and Scottish Men's Shed Association. Representation on the National Implementation Group to help deliver the Scottish Government Loneliness and Isolation Strategy.

Number of quality applicants for advertised staff roles with the charity. Supporting and developing our volunteers.

Retaining unrestricted reserves equivalent to at least 6 months operating costs.

Evaluations conducted and used for external purposes (including annual reviews and funding applications).

# AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019

## TRUSTEES' REPORT FOR THE YEAR ENDED 31 MARCH 2019 (contd)

A brief summary of our activities, against the strategic aims, is as follows:

### Charity Services

#### We promote positive views of ageing

2018 was a special year of celebration for Age Scotland and our members. 75 years earlier Age Scotland's predecessor charity, the Scottish Old People's Welfare Committee was founded to raise awareness of the needs of older people. With support from the Heritage Lottery Fund, members and community development staff took part in an ambitious project to find out more about the charity's history, the development of local and national older people's groups in Scotland and the people involved in them, and to share this remarkable story in a special issue of Advantage magazine, and in film. The celebrations culminated in a reception at the Scottish Parliament on 2<sup>nd</sup> October 2018 with a keynote speech from the Minister for Older People, Christina McKelvie MSP and 150 invited guests from member groups and stakeholders.

The Scottish Parliament hosted a special debate in October celebrating the 75 years of Age Scotland and its preceding charities. This was an opportunity for a large number of Members of The Scottish Parliament to showcase the positive contribution older people groups and organisations make to their community as well as talk about the impact that Age Scotland makes in advocating on behalf of people over the age of 50.

Age Scotland's National Conference and Awards Ceremony took place in March 2019 in Glasgow. With the help of guest speakers and workshop leaders our conference examined the topics of "Homes, Health and Happiness" – topics that have been important throughout the charity's 75 year history and which continue to require great energy and attention by Age Scotland, our members and partners today.

The 2019 Age Scotland Awards, which formed part of the National Conference, recognised the exceptional commitment and contribution individuals and organisations make to ensuring Scotland is a good place to grow old in. There were eight presentations, including a new award to recognise the work of a young volunteer. This was Age Scotland's largest conference to date with 343 people attending including representatives from 117 Age Scotland member organisations.

The Policy and Communications team regularly challenge negative stereotypes about ageing in the media. This includes offering counterpoints and case studies to demonstrate the value, experience and positive contribution older people in Scotland make, whether it be to the economy, workplace, as unpaid carers, volunteers and much more. The team also proactively work with journalists to change the language surrounding dementia to promote phraseology such as "affected by" or "living with" dementia rather than "suffering".

Age Scotland has a well established relationship with the Scottish Government as the major national voice for older people. As stakeholders we have regular opportunities to discuss and influence Scottish Government policy on a wide range of issues that affect older people in Scotland.

The charity's political engagement has been extensive with four appearances at Scottish Parliament committees to give expert evidence on issues such as human rights, funeral expense assistance benefits, pension credit changes and elder abuse. Age Scotland provided more than 20 political briefings for parliamentary debates, responded to 17 policy consultations, were mentioned by politicians in 22 debates and were the subject of 12 Scottish Parliament motions.

Age Scotland is part of the First Minister's National Advisory Council for Women and Girls and has undertaken numerous consultation events with colleagues about issues affecting older women in Scotland.



## **AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019**

### **TRUSTEES' REPORT FOR THE YEAR ENDED 31 MARCH 2019 (contd)**

#### **We help older people to be as well as they can be**

The Age Scotland Information and Advice service produces guides and factsheets and works with Age UK and other partners and projects to ensure that their information is relevant to older people in Scotland. Major changes have been made to the Benefits Maze as well as the Care Home and Care at Home funding guides. A new guide was created for older carers to highlight entitlement under the Carers (Scotland) Act. In partnership with Eat Well Age Well the Eat Well guide was updated and new scams guides were developed in partnership with the Early Stage Dementia project. Last year 35,836 publications were requested and sent to people in Scotland. Power of Attorney continues to be our most popular guide.

The Age Scotland Helpline provides information, friendship and advice to older people and their families. Over the last year our helpline took 10,498 inbound calls and when outbound calls are included this number raises to more than 20,000 calls being handled by our advisers. The most common type of call handled was for benefit and entitlement checks which helped to identify far in excess of half a million pounds for older people which would otherwise have gone unclaimed. This was followed by enquires about community care and residential care. Quality assurance survey results show that 98.8% of callers would recommend Age Scotland to a friend.

Calls increased in the first quarter of 2019 compared to the same period in 2018 mainly due to the publicity around the changes to mixed age couples pension credit rules.

Our Veterans' Project team work in conjunction with the Helpline, Information and Advice, Community Development, and Policy and Communications teams to promote the rights of older veterans and advertise initiatives where they can get extra support, whether it is healthcare, transport assistance, benefit entitlements or respite. The team conducted a wide range of outreach activities to older veterans groups across Scotland and work in partnership with others from the Unforgotten Forces consortium to develop policy initiatives.

Our Allied Health Professionals extended the roll out of Body Boosting Bingo across Age Scotland's member groups. In its second year we have provided 75 Body Boosting Bingo workshops to a total of 1,954 people in locations around Scotland in 30 of the 32 local authority areas. The team have also provided 33 member groups and four partner organisations with tailored follow up and support to improve their confidence to deliver Body Boosting Bingo themselves.

Body Boosting Bingo underwent substantial and significant change since the original concept was piloted late in 2016. New formats were developed which included a digital version available as a download, on USB or on PC DVD, and booklets in A4 and A5 sizes. The booklets are accompanied by 30 sided dice to help randomise which exercise is selected. The full launch of the new product is due for April 2019 and will be available for free to members of Age Scotland.

The 2018/19 Islands Challenge ran from 1<sup>st</sup> October 2018 to 31<sup>st</sup> January 2019. A total of 14,608 miles were covered, which is the equivalent of 3.6 times around all of Scotland's coastal islands. More than 30 staff, volunteers, colleagues, friends and family took part in addition to 16 member groups who donated their steps from their Body Boosting Bingo sessions

The Community Development Team provided tailored support and relationship building visits to more than 80 groups across Scotland. There were 30 local network meetings organised, from the island of Skye to the Scottish Borders. Further individual meetings and support were undertaken with Men's Sheds across Scotland by the dedicated member of the team. The network meetings enable members to meet with each other, share news and experiences, access information, and engage with and influence policy issues.

Christmas can be an especially difficult and lonely time for some older people. In November 2018, 14 Age Scotland member organisations in Edinburgh and Glasgow were awarded small grants of up to £500 to assist with the costs of holding an event or festive celebration bringing older people together. The grants programme was made possible thanks to a donation to Age Scotland from the Scottish property company Ross & Liddell.

## **AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019**

### **TRUSTEES' REPORT FOR THE YEAR ENDED 31 MARCH 2019 (contd)**

Members used their Age Scotland grants to provide Christmas lunches and entertainment, transport for outings, theatre tickets and the purchase of small gifts for older people who were unwell and unable to attend events.

The Early Stage Dementia Project continued to deliver dementia awareness workshops across Scotland from Orkney to Dumfries and Galloway. Between April 2018 and March 2019, 1,475 individuals were trained from a broad range of groups and organisations.

The project also worked in partnership with the Veteran's Project, jointly delivering 20 workshops across the country to people from around 100 diverse groups and organisations. This enabled the project to have a much broader reach.

A toolkit was also developed focussing on what makes a community age and dementia friendly. Over 160 copies have been distributed across the country with the aim being to encourage local communities to discuss their local communities and where appropriate take action to make improvements.

We were successful in winning the tender from the Life Changes Trust to facilitate a national dementia policy and practice forum. This work will last five years and partnerships with people living with dementia, their unpaid carers, charities and organisations will be developed to help improve the quality of life for those affected by it. The total tender is worth over £2 million as half of this work will be undertaken by the University of Edinburgh and Queen Margaret University who have set up a School of Leadership – called BOLD (Bringing Out Leaders in Dementia). The recruitment of three members of staff to lead the work of the policy and practice forum were recruited by Age Scotland in early 2019. This work will help cement our interest and offerings in the dementia world for the foreseeable future.

Age Scotland's Warm and Well project delivered 54 outreach sessions to older people's groups across Scotland to help increase awareness of the support available to improve household energy efficiency, bring down fuel bills and how to improve an older person's health by living in an adequately heated home. This work directly impacted the lives of around 1,000 older people.

Work continued in partnership with Transport Scotland to consult with older people about their transport needs. This work has helped form the basis of the Scottish Government's second National Transport Strategy draft and the charity's response to the future Transport (Scotland) Bill. In total there were 20 consultation events from Dumfries and Galloway to Orkney where more than 500 older people took part and shared their views.

Age Scotland's housing project published and distributed 10,000 copies of a new guide for older people called "Your Choice of Home in Later Life", which included a foreword from the Housing Minister. Extensive survey work was undertaken to identify the housing needs of older people in Orkney. This was funded by the Scottish Government and will help shape the support and housing development in the northern isles.

The Scottish Government launched the second phase of their housing strategy "Age, Home and Community" at the Age Scotland headquarters which was influenced by our work. Further research about the housing needs of older people has been developed with the University of Stirling and the report, "Housing Through the Lens of Ageing", will be published in 2019.

Our Age Inclusive Workplace workshops positively impacted over 2,600 older workers in Scotland, which brings the total number to nearly 4,500 from over 200 different Scottish organisations. Feedback from the workshops highlighted that 98% of attendees would recommend the workshops to a colleague.

The workshops raised £125,000 of revenue in the year and after third party expenses contributed nearly £100,000 towards our costs.

A new Age Inclusive Matrix programme was launched that works with Scottish employers to review the 15 different areas that could impact their ability to be an age inclusive employer. We then work with the employer steering group and staff representatives over a nine-month period to make meaningful changes to the workplace. The initial pilot group of four organisations was funded by the Workplace Equality Fund and made a significant



## **AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019**

### **TRUSTEES' REPORT FOR THE YEAR ENDED 31 MARCH 2019 (contd)**

impact on those organisations as they look to thrive as their workforce ages. Further funding was secured for five more years from the National Lottery Community Fund to continue this work.

As part of the Planning for Your Future workshops, Age Scotland's Allied Health Professionals have delivered 32 health and wellbeing sessions with approximately 500 participants. During 2018/19 four Allied Health Professionals were trained to support delivery of these sessions and increase capacity particularly in the Aberdeen and Dundee areas.

There has been significant interest in workshops focused on dementia and the home proving particularly popular. There were 38 workshops delivered to over 500 staff from three housing associations and Falkirk Council.

Work continued in partnership with Transport Scotland to consult with older people about their transport needs. This work has helped form the basis of the Scottish Government's second National Transport Strategy draft and the charity's response to the future Transport (Scotland) Bill. In total there were 20 consultation events from Dumfries and Galloway to Orkney where more than 500 older people took part and shared their views.

Age Scotland's housing project published and distributed 10,000 copies of a new guide for older people called "Your Choice of Home in Later Life", which included a foreword from the Housing Minister. Extensive survey work

#### **We tackle isolation and loneliness**

Our Community Connecting service is a key part of our independent living strategy with the main aim of reducing isolation and loneliness by introducing older people in Scotland to organisations that offer social activities, friendship, health and fitness groups and events. Operating on a referral-based system through the Helpline, the Community Connecting team have received more than 150 referrals to enable older people to get involved with their community and pursuing their interests in the last 12 months. The Community Connecting service has also been extended to include working with the veterans and early stage dementia project groups to identify suitable activities and groups that are veteran and dementia friendly.

The service is supported by a paid member of staff and six volunteers with a view to grow to eight volunteers over the next year. Callers are mainly in their 60s or 70s with the majority of clients based in Edinburgh, Glasgow and Fife.

We began working with a creative firm, Frame PR, to develop a national campaign to raise awareness of loneliness and isolation in older people and promote ways which everyone can help reduce it. This campaign will launch later in 2019 and will help raise our public profile.

Age Scotland were successful in helping to strengthen the Scottish Government's final national strategy to tackle loneliness and social isolation through a combination of effective lobbying, media relations and demonstrating good practice. Age Scotland have been given a seat on the Scottish Government's National Implementation Group which was set up as a result of one of our proposals. This group will scrutinise the government's work and help turn the national strategy into reality.

Age Scotland organised a successful photo and media opportunity in the Scottish Parliament with the leaders of all the political parties represented there, including the First Minister, to raise the importance of beating loneliness and commit the politicians to take action.

We helped to establish a new coalition of national charities and organisations with an interest in tackling loneliness and isolation. Along with valued partners such as the Campaign to End Loneliness, Red Cross, Royal Blind and Chest Heart and Stroke Scotland, the Action Group on Isolation and Loneliness (AGIL) has proved successful in shaping government policy.

As part of the Independent Living proposition we launched a new Good Day Calls service in October 2018. This is a daily call to an older person to check in, make sure they are safe and well and provide friendship over the phone. This is a paid for service facilitated by our partners at Age Scotland Orkney and free places will be offered to older people on low income who are in receipt of Pension Credit.

# **AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019**

## **TRUSTEES' REPORT FOR THE YEAR ENDED 31 MARCH 2019 (contd)**

### **Fundraising**

The financial year ended positively in terms of fundraising. One area of primary focus has been on raising funds to support the growth of Independent Living services.

There has been continued work to build and develop corporate partnerships. Support for a small grants Christmas fund, the Twelve Days of Christmas, aimed at member groups in Edinburgh and Glasgow, was successfully sought from a corporate partner.

We are very grateful to all of our fundraisers who took part in a wide range of activities such as abseils, bungee swings, marathons and the annual "Big Knit" partnership with Age UK and Innocent.

### **Luminate**

Supported by Age Scotland, Luminate is Scotland's creative ageing organisation. We value our relationship and it has been independent of our Charity since 2014. We have a service level agreement which defines our commitments to each other. Luminate is accommodated within the Age Scotland headquarters.

In 2018 Luminate embarked on a major change to their approach, moving from an organisation focused almost exclusively on running an annual festival, to an organisation that supports the development of creative ageing practice through a year-round development programme. The festival has become biennial to accommodate the growing year-round work.

Luminate aims to ensure that older people in Scotland are able to access high quality arts and creative activities whatever their background, circumstances and wherever they live.

### **Care and Repair Edinburgh**

Care and Repair Edinburgh became part of the Age Scotland family in June 2018. They are a charity who undertake small repairs, handyperson and home from hospital services to older and disabled people in the City of Edinburgh area. They will form part of our Independent Living proposition service and will become housed within the Age Scotland headquarters from the summer 2019.

### **Governance**

Over the year a review of our membership groups was undertaken to ensure GDPR compliance and by 31<sup>st</sup> March our membership had reduced to 700. We continually review Membership Development to ensure that the charity's resources are focussed on where they are needed most to deliver the strategic plan.

Our Regional Ambassadors continue to support the charity and work with member groups in a variety of ways including assisting with decision-making on the Age Scotland Tackling Loneliness and Isolation Policy, helping with planning for network events and our National conference, giving talks, visits and representing Age Scotland at important committees and conferences.

Age Scotland works with Age UK and the other members of the Age Network on areas of work aimed at delivering consistent and meaningful outcomes for older people in Scotland and the UK and ensuring that expertise and resources are directed towards greatest need.

The Memorandum and Articles of Association for the Charity were reviewed and updated in November 2018.

# AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019

## TRUSTEES' REPORT FOR THE YEAR ENDED 31 MARCH 2019 (contd)

### Related party transactions

Trustees are required to disclose all relevant interests and register them with the charity and in accordance with the Charity's policy withdraw from decisions where conflict of interest arises.

No Trustees received any remuneration during the year (2018- None). Details of Trustee expenses and related party transactions are disclosed in note 8 to the financial statements.

### Reserves Policy

The Reserves Policy has been reviewed by Trustees during the year to 31 March 2019.

Reserves are held for three purposes:-

- (a) To enable the charity to meet all its obligations in the event of dissolution;
- (b) To hold sufficient liquid reserves to cushion the impact of fluctuations in legacy income from year to year;
- (c) To hold designated or restricted reserves for a particular purpose as identified by the board.

The Board has designated funds of the Group for the following purposes:

| As at 31 <sup>st</sup> March    | 2019<br>£        | 2018<br>£        |
|---------------------------------|------------------|------------------|
| Pension scheme liability        | 293,400          | 309,700          |
| Charitable Services Development | 547,125          | 544,000          |
| IT Development                  | -                | 75,000           |
| Dilapidations                   | 88,175           | 126,536          |
| Brand Development               | 50,000           | 50,000           |
| Community Development           | 207,194          | 205,000          |
| Body Boosting Bingo             | 126,000          | -                |
| Dementia Training               | 100,000          | -                |
| Care & Repair                   | 20,932           | -                |
|                                 | <u>1,432,826</u> | <u>1,310,236</u> |

At 31 March 2019 £3,740,500 (2018: £2,810,754) was held in total unrestricted reserves, of this free reserves amount to £1,999,216 (2018: £1,415,302), the balance of free reserves as at 31 March 2019 represents just over 9.56 months of total unrestricted expenditure based on 2019/20 forecast unrestricted expenditure of £2.51m. It is the view of the Trustees that the group should retain the equivalent of at least 6 months (£1.25m) unrestricted operating costs as free reserves. The group has achieved the target of free reserves and going forward the plan is to maintain them at this level. Designated funds will be reviewed annually and expected to be used within for 5 years. The Group held reserves of £158,878 (2018: £271,505) which were restricted in purpose.

# AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019

## TRUSTEES' REPORT FOR THE YEAR ENDED 31 MARCH 2019 (contd)

### Risk Statement

In 2018/19 the main areas of risk were identified as below:

#### Risk

Reduced public trust in the UK charity sector leads to fewer donations and impacts on Age Scotland's income and our ability to provide services and support.

Further reductions in government spending effects Age Scotland with a corresponding impact on local services and support

Fail to have an integrated IT strategy that meets all commercial, fundraising, legislative and regulatory requirements in relation to data security, and ensures that developments in digital technology are not missed.

Fail to meet our ambitious growth targets for our social enterprise and partnership businesses by not making the most of our social enterprises and partnerships.

Loss of Age UK support

#### Management

- We have a clear fundraising charter which addresses the concerns expressed about some fundraising practices.
- Clear and focussed communications about the work carried out by the charity and the social impact of our work.
- We will continue to lobby and increase our community outreach efforts.
- We continue to apply to a broad range of funding sources to facilitate the work of Age Scotland.
- We maintain strong relationships with Government to ensure robust and timely reporting on project outcomes
- We promote our policy positions to government to influence the impact of cuts on older people
- A full IT Review was carried out in 2018 and a complete refresh of software, hardware and infrastructure to provide the best facilities.
- We will ensure we secure the best possible commercial and customer terms when entering and renewing our commercial partnerships.
- Ongoing focus and momentum with new initiatives being launched and accurately timely reporting performance.
- We continue to maintain the strong relationship with Age UK and have agreed to roll forward the terms of the existing agreement until such time that new terms are agreed.

### Volunteer Contribution

Age Scotland benefited from the contribution of over 47(2018: 91) volunteers across Scotland in 2018/19. Volunteers contributed to our Information & Advice team including the Helpline, Fundraising, Planning for your Retirement Workshops, and in our retail shops.

### Grant Making Policy

Our grant programme targets projects and activities which contribute to Age Scotland's strategic goals.



## **AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019**

### **TRUSTEES' REPORT FOR THE YEAR ENDED 31 MARCH 2019 (contd)**

#### **Going Concern**

The Trustees have assessed the Group and Charity's financial position and, continue to focus on building the Group and Charity's reserves, and develop new strategies to underpin the work of the charity, they have a reasonable expectation that the Group and Charity will be able to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of preparation in preparing the annual financial statements.

#### **Trustees**

The Trustees of the company who served during the year were as follows:-

Lord George Foulkes, Chair  
Dorothy McLaughlin, Vice Chair  
Tom O'Connell, Treasurer  
Professor Brendan McCormack  
Ken Nicholson  
Dr Alasdair Rutherford  
Pennie Taylor  
Alison Harrington  
Sir Geoff Palmer - Resigned 14.06.19  
Professor Marion McMurdo  
Graham Reece – appointed 15.09.18  
Malcolm Brown – appointed 15.09.18

In 2018/19 the Board was made up of elected Trustees. The Board may also include up to three co-opted Trustees. All Trustees are volunteers and receive an induction and ongoing training.

#### **Governing Instrument, Structure, Management & Administration Details**

Age Scotland Limited is a company limited by guarantee, governed by its Memorandum and Articles of Association.

In 2018/2019 the Trustees/Directors of the company delegated the management to:

Brian Sloan, Chief Executive  
Derek McKinley, Director of Finance and Operations  
Elaine Smurthwaite, Head of Resources  
Mike Douglas, Director – Social Enterprises  
Gillian Skuse – Interim Charity Director Helpline Services - Started 09.04.18 - Resigned 28.06.19  
Delia Henry – Interim Charity Director - Started 09.04.18 – Resigned 27.09.18  
Fiona Cross – Charity Director – Started 05.12.18  
Michelle Supple – Charity Director – Started 04.06.19

Age Scotland Limited is a company registered in Scotland, company number SC153343. The company is also a registered charity, SC010100.

Key management remuneration is set by sector benchmarking and with the agreement of the Honorary Officers.

The Trustees have taken advantage of the special exemption conferred by section 62 of the Companies Act 2006 applicable to companies limited by guarantee, allowing them to dispense with the requirement of using the word Limited, or the abbreviation Ltd. after the company name.



# **AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019**

## **TRUSTEES' REPORT FOR THE YEAR ENDED 31 MARCH 2019 (contd)**

### **Plans for the future**

Age Scotland continually reviews its operations and activities, to ensure that our products and services are relevant to our audience and meeting the needs of our ageing demographic. To further enhance our proposition and to meet the challenges of the future. 2019-20 will see:

- Five core strategic pillars forming our products and service proposition – Community Development, Age inclusive Workplaces, Independent Living, Dementia and Trading Businesses.
- the development of our 'Good Day Call' service
- the continued development of the Helpline service, offering Information, Friendship and Advice and now including Community Connecting
- Care and Repair Edinburgh, the Age Scotland Helpline, our Community Connecting service and the Good Day Call service forming an 'Independent Living' proposition that has the ability to be scalable
- our Training Enterprise suite of courses developing further with an Age Inclusive Matrix for employers together with new courses in Intergenerational Workplaces, Unconscious Bias and Return to Work for Older People
- us working with various sporting governing bodies to lead a Walking Sports Strategy built on the success of Walking Football
- a launch of a PR campaign which will focus on intergenerational cultural change whilst increasing our own brand awareness
- further enhancement of our content and delivery methods to emphasise the importance of keeping physically active as we grow older

### **Provision of Information to Auditor**

In so far as the trustees are aware:

- There is no relevant audit information of which the group and charitable company's auditor is unaware; and
- The Trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

### **Basis of Preparation**

This report is prepared in accordance with the Charities SORP (FRS102) and in accordance with the provisions applicable to companies subject to the small companies regime of the Companies Act 2006.

Approved by the Trustees and signed on their behalf by:



**George Foulkes**  
Chair  
Edinburgh  
**13<sup>th</sup> September 2019**

## **AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019**

### **Statement of Trustees' responsibilities**

The Trustees (who are also the Directors of Age Scotland) are responsible for preparing the Trustees Report, the Annual Report and the financial statements in accordance with applicable law and regulations.

Charity and company law requires the Trustees to prepare financial statements for each financial year in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company and charity law the Trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and charity and of the incoming resources and application of resources, including the income and expenditure, of the group and charity for that period.

In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business.

The Trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the charity's transactions and disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Companies Act 2006 and the Charities and Trustee Investment (Scotland) Act 2005. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Financial statements are published on the charity's website in accordance with legislation in the United Kingdom governing the preparation and dissemination of financial statements, which may vary from legislation in other jurisdictions. The maintenance and integrity of the charity's website is the responsibility of the Trustees. The Trustees' responsibility also extends to the ongoing integrity of the financial statements contained therein.

# **AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019**

## **INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS AND TRUSTEES OF AGE SCOTLAND**

### **Opinion**

We have audited the financial statements of Age Scotland ("the parent charitable company") and its subsidiaries ("the group") for the year ended 31 March 2019 which comprise the consolidated statement of financial activities, the consolidated balance sheet, the consolidated statement of cash flows, the charity statement of financial activities, the charity balance sheet and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the group's and parent charitable company's affairs as at 31 March 2019 and of the group's and parent's incoming resources and application of resources for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and regulations 6 and 8 of the Charities Accounts (Scotland) Regulations 2006, as amended in 2010.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group and the parent charitable company in accordance with the ethical requirements relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Conclusions related to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group or the parent charitable company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

### **Other information**

The trustees are responsible for the other information. The other information comprises the trustees' report.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information.

## **AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019**

### **INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS AND TRUSTEES OF AGE SCOTLAND (CONTD)**

If based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### **Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the trustees' report, which includes the directors' report prepared for the purposes of Company Law, for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the directors' report, which is included in the trustees' report, has been prepared in accordance with applicable legal requirements.

#### **Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the group and the parent charitable company and its environment obtained in the course of the audit, we have not identified material misstatement in the trustees' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 and the Charities and Trustee Investment (Scotland) Act 2005 requires us to report to you if, in our opinion;

- proper adequate accounting records have not been kept by the parent charitable company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemptions in preparing the directors' report and from the requirement to prepare a strategic report.

#### **Responsibilities of Trustees**

As explained more fully in the trustees' responsibilities statement, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the group's and the parent charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the group or the parent charitable company or to cease operations, or have no realistic alternative but to do so.

**AGE SCOTLAND  
FOR THE YEAR ENDED 31 MARCH 2019**

**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS AND TRUSTEES OF AGE SCOTLAND (CONTD)**

**Auditor's responsibilities for the audit of the financial statements**

We have been appointed as auditor under section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and under the Companies Act 2006 and report in accordance with the Acts and relevant regulations made or having effect thereunder.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists.

if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located at the Financial Reporting Council's ("FRC's") website at:

<https://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

**Use of our report**

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006, and to the charitable company's trustees, as a body, in accordance with the Charities and Trustee Investment (Scotland) Act 2005. Our audit work has been undertaken so that we might state to the charitable company's members and trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company, the charitable company's members as a body and the charitable company's trustees as a body, for our audit work, for this report, or for the opinions we have formed.



Martin Gill (Senior Statutory Auditor)  
For and on behalf of BDO LLP, statutory auditor  
Edinburgh

United Kingdom

Date 17 September 2019

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).



# AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019

## CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 MARCH 2019(Including Consolidated Income and Expenditure Account)

|  | Notes        | 2019               |                  |                  | 2018               |                  |                  |
|--|--------------|--------------------|------------------|------------------|--------------------|------------------|------------------|
|  |              | Unrestricted funds | Restricted funds | Total funds      | Unrestricted funds | Restricted funds | Total funds      |
|  |              | £                  | £                | £                | £                  | £                | £                |
| <b>Income from:</b>                                      |              |                    |                  |                  |                    |                  |                  |
| Donations & Legacies                                     |              | 2,062,978          | 86,808           | 2,149,786        | 2,246,894          | 67,500           | 2,314,394        |
| Other Trading activities                                 |              | 1,070,784          | -                | 1,070,784        | 1,245,876          | -                | 1,245,876        |
| Investments  |              | 18,382             | -                | 18,382           | 2,010              | -                | 2,010            |
| Income from charitable activities                        |              | 95,594             | 724,394          | 819,988          | 1,980              | 828,356          | 830,336          |
| <b>Total income</b>                                      | <b>3</b>     | <b>3,247,738</b>   | <b>811,202</b>   | <b>4,058,940</b> | <b>3,496,760</b>   | <b>895,856</b>   | <b>4,392,616</b> |
| <b>Expenditure on:</b>                                   |              |                    |                  |                  |                    |                  |                  |
| Costs of raising funds                                   |              | 142,046            | 9,791            | 151,837          | 285,651            | 7,500            | 293,151          |
| Fundraising trading; costs of goods sold and other costs |              | 711,954            | -                | 711,954          | 816,199            | -                | 816,199          |
| <i>Charitable activities</i>                             |              |                    |                  |                  |                    |                  |                  |
| Fieldwork and Service Delivery                           |              | 996,548            | 959,189          | 1,955,737        | 821,047            | 732,210          | 1,553,257        |
| Policy   |              | 323,492            | 98,801           | 422,293          | 187,582            | 144,704          | 332,286          |
| <b>Total expenditure</b>                                 | <b>4</b>     | <b>2,174,040</b>   | <b>1,067,781</b> | <b>3,241,821</b> | <b>2,110,479</b>   | <b>884,414</b>   | <b>2,994,893</b> |
| <b>Net income /(expenditure) before transfers</b>        |              | <b>1,073,698</b>   | <b>(256,579)</b> | <b>817,119</b>   | <b>1,386,281</b>   | <b>11,442</b>    | <b>1,397,723</b> |
| <b>Transfers between funds</b>                           | <b>15,17</b> | <b>(143,952)</b>   | <b>143,952</b>   | <b>-</b>         | <b>(228)</b>       | <b>228</b>       | <b>-</b>         |
| <b>Net movement in funds</b>                             |              | <b>929,746</b>     | <b>(112,627)</b> | <b>817,119</b>   | <b>1,386,053</b>   | <b>11,670</b>    | <b>1,397,723</b> |
| <b>Reconciliation of Funds</b>                           |              |                    |                  |                  |                    |                  |                  |
| <b>Funds brought forward</b>                             |              | <b>2,810,754</b>   | <b>271,505</b>   | <b>3,082,259</b> | <b>1,424,701</b>   | <b>259,835</b>   | <b>1,684,536</b> |
| <b>Balance at 31 March 2019</b>                          | <b>15,17</b> | <b>3,740,500</b>   | <b>158,878</b>   | <b>3,899,378</b> | <b>2,810,754</b>   | <b>271,505</b>   | <b>3,082,259</b> |

The statement of financial activities includes all gains and losses recognised in the year. All activities relate to continuing activities.

**AGE SCOTLAND  
FOR THE YEAR ENDED 31 MARCH 2019**

**CONSOLIDATED BALANCE SHEET AS AT 31 MARCH 2019**

|   |              | <b>2019</b> |                         | <b>2018</b> |                         |
|---|--------------|-------------|-------------------------|-------------|-------------------------|
|   | Notes        | £           | £                       | £           | £                       |
| <b>Tangible fixed assets</b>                        | <b>10a</b>   |             | 313,344                 |             | 83,866                  |
| <b>Goodwill</b>                                     |              |             | <u>920</u>              |             | <u>1,352</u>            |
|   |              |             | <b>314,264</b>          |             | <b>85,218</b>           |
| <b>Current Assets</b>                               |              |             |                         |             |                         |
| Investments   | <b>11(b)</b> |             | -                       |             | -                       |
| Debtors   | <b>12</b>    |             | <u>1,120,207</u>        |             | <u>1,148,689</u>        |
|   |              |             | 1,120,207               |             | 1,148,689               |
| <b>Cash at bank and in hand</b>                     |              |             | <u>3,207,478</u>        |             | <u>2,581,615</u>        |
|   |              |             | <b>4,327,685</b>        |             | <b>3,730,304</b>        |
| <b>Creditors:</b>                                   |              |             |                         |             |                         |
| Amounts falling due within one year                 | <b>13,14</b> |             | <u>(399,896)</u>        |             | <u>(307,631)</u>        |
| <b>Net current assets</b>                           |              |             | <u>3,927,789</u>        |             | <u>3,422,673</u>        |
|   |              |             | 4,242,053               |             | 3,507,891               |
| <b>Creditors:</b>                                   |              |             |                         |             |                         |
| <b>Amounts falling due after more than one year</b> | <b>13</b>    |             | (244,500)               |             | (289,096)               |
| <b>Provisions for liabilities</b>                   | <b>13(a)</b> |             | <u>(98,175)</u>         |             | <u>(136,536)</u>        |
| <b>Net Assets</b>                                   |              |             | <u><b>3,899,378</b></u> |             | <u><b>3,082,259</b></u> |
| <b>Unrestricted Funds</b>                           | <b>15</b>    |             |                         |             |                         |
| <b>Designated Funds</b>                             |              |             |                         |             |                         |
| Pension Liability                                   |              |             | 293,400                 |             | 309,700                 |
| Charitable Services                                 |              |             | <u>1,139,426</u>        |             | <u>1,000,536</u>        |
|   |              |             | 1,432,826               |             | 1,310,236               |
| <b>General Funds</b>                                |              |             | <u>2,307,674</u>        |             | <u>1,500,518</u>        |
|   |              |             | 3,740,500               |             | 2,810,754               |
| <b>Restricted Funds</b>                             |              |             |                         |             |                         |
| Income Funds  | <b>17</b>    |             | <u>158,878</u>          |             | <u>271,505</u>          |
|   | <b>19</b>    |             | <u><b>3,899,378</b></u> |             | <u><b>3,082,259</b></u> |

These accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime of the Companies Act 2006.

Approved and authorised for issue by the Board of Trustees on 13<sup>th</sup> September 2019 and signed on its behalf by:



Tom O'Connell C.A.

Treasurer

**AGE SCOTLAND  
FOR THE YEAR ENDED 31 MARCH 2019**

**CONSOLIDATED STATEMENT OF CASH FLOWS**

|  | <b>2019</b>      | <b>2018</b>      |
|--|------------------|------------------|
| <b>Net Income/(expenditure) for the period</b>     | 817,119          | 1,397,723        |
| Adjustments for:                                   |                  |                  |
| Depreciation                                       | 42,204           | 32,180           |
| Loss on disposal of fixed assets/Goodwill          | 552              | 6,186            |
| Provision of listed Investments                    | -                | 5,326            |
| Investment Income                                  | (18,382)         | (2,010)          |
| Decrease in stocks                                 | -                | 1069             |
| Decrease/(increase) in debtors                     | 84,066           | (188,103)        |
| Increase/(decrease) in creditors                   | 20,510           | 8,265            |
| Increase/(decrease) in Provisions                  | (38,361)         | (90,209)         |
| Donation from Care & Repair Edinburgh Limited      | (298,266)        | -                |
| <b>Net cash used in operating activities</b>       | <b>609,442</b>   | <b>1,170,427</b> |
| <b>Cash flows from investing activities:</b>       |                  |                  |
| Investment Income                                  | 18,382           | 2,010            |
| Purchase of tangible Assets                        | (99,584)         | (10,541)         |
| Cash Acquired from Care & Repair Edinburgh Limited | 113,923          | -                |
| <b>Net cashflow from investing activities</b>      | <b>32,721</b>    | <b>(8,531)</b>   |
| <b>Cashflow from financing activities:</b>         |                  |                  |
| Repayment of Pension Liability                     | (16,300)         | (16,300)         |
| <b>Net cash in financing activities</b>            | <b>(16,300)</b>  | <b>(16,300)</b>  |
| <b>Net movement in cash and cash equivalent</b>    | <b>625,863</b>   | <b>1,145,596</b> |
| Net cash brought forward                           | 2,581,615        | 1,436,019        |
| <b>Cash and Cash equivalents carried forward</b>   | <b>3,207,478</b> | <b>2,581,615</b> |

**AGE SCOTLAND**  
**FOR THE YEAR ENDED 31 MARCH 2019**

**CHARITY STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 MARCH 2019**  
(Including Income and Expenditure Account)

|  |              | 2019                    |                       |                  | 2018                    |                       |                  |
|--|--------------|-------------------------|-----------------------|------------------|-------------------------|-----------------------|------------------|
|  | Notes        | Unrestricted funds<br>£ | Restricted funds<br>£ | Total funds<br>£ | Unrestricted funds<br>£ | Restricted funds<br>£ | Total funds<br>£ |
| <b>Income from:</b>                            |              |                         |                       |                  |                         |                       |                  |
| Donations & Legacies                           |              | 2,243,258               | 69,308                | 2,312,566        | 2,651,351               | 67,500                | 2,718,851        |
| Other Trading Activities                       |              | 351,403                 | -                     | 351,403          | 266,480                 | -                     | 266,480          |
| Investment                                     |              | 18,382                  | -                     | 18,382           | 2,010                   | -                     | 2,010            |
| Charitable activities                          |              | -                       | 549,909               | 549,909          | 1,980                   | 828,357               | 830,337          |
| <b>Total income</b>                            |              | <b>2,613,043</b>        | <b>619,217</b>        | <b>3,232,260</b> | <b>2,921,821</b>        | <b>895,857</b>        | <b>3,817,678</b> |
| <b>Expenditure on:</b>                         |              |                         |                       |                  |                         |                       |                  |
| Raising Funds                                  |              | 415,573                 | 9,791                 | 425,364          | 524,392                 | 7,500                 | 531,892          |
| Charitable activities                          |              | 1,255,542               | 799,553               | 2,055,095        | 1,008,628               | 876,915               | 1,885,543        |
| <b>Total expenditure</b>                       |              | <b>1,671,115</b>        | <b>809,344</b>        | <b>2,480,459</b> | <b>1,533,020</b>        | <b>884,415</b>        | <b>2,417,435</b> |
| <b>Net income/expenditure before transfers</b> |              | <b>941,928</b>          | <b>(190,127)</b>      | <b>751,801</b>   | <b>1,388,801</b>        | <b>11,442</b>         | <b>1,400,243</b> |
| <b>Transfers between funds</b>                 |              | <b>(55,670)</b>         | <b>55,670</b>         | <b>-</b>         | <b>(228)</b>            | <b>228</b>            | <b>-</b>         |
| <b>Net movement in funds</b>                   |              | <b>886,258</b>          | <b>(134,457)</b>      | <b>751,801</b>   | <b>1,388,573</b>        | <b>11,670</b>         | <b>1,400,243</b> |
| <b>Reconciliation of Funds</b>                 |              |                         |                       |                  |                         |                       |                  |
| Funds brought forward                          |              | 2,770,373               | 271,505               | 3,041,878        | 1,381,800               | 259,835               | 1,641,635        |
| <b>Balance at 31 March 2019</b>                | <b>16,18</b> | <b>3,656,631</b>        | <b>137,048</b>        | <b>3,793,679</b> | <b>2,770,373</b>        | <b>271,505</b>        | <b>3,041,878</b> |

The statement of financial activities includes all gains and losses recognised in the year. All activities relate to continuing operations.

# AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019

## CHARITY BALANCE SHEET AS AT 31 MARCH 2019

|   |            | 2019                    | 2018                    |
|---|------------|-------------------------|-------------------------|
|   | Notes      |                         |                         |
| <b>Tangible fixed assets</b>                        | <b>10b</b> | 111,153                 | 38,526                  |
| <b>Investments</b>                                  | <b>11a</b> | <u>299,366</u>          | <u>1,100</u>            |
|   |            | <b>410,519</b>          | <b>39,626</b>           |
| <b>Current Assets</b>                               |            |                         |                         |
| Investments   | <b>13b</b> | -                       | -                       |
| Debtors   | <b>12</b>  | <u>1,105,179</u>        | <u>1,210,215</u>        |
|   |            | 1,105,179               | 1,210,215               |
| <b>Bank and Cash in hand</b>                        |            | <u>2,862,952</u>        | <u>2,457,809</u>        |
|   |            | 3,968,130               | 3,668,024               |
| <b>Creditors:</b>                                   |            |                         |                         |
| Amounts falling due within one year                 | <b>13</b>  | <u>(252,295)</u>        | <u>(250,140)</u>        |
| <b>Net current assets</b>                           |            | <u>3,715,835</u>        | <u>3,417,884</u>        |
|   |            | 4,126,354               | 3,457,510               |
| <b>Creditors:</b>                                   |            |                         |                         |
| <b>Amounts falling due after more than one year</b> | <b>13</b>  | (244,500)               | (289,096)               |
| <b>Provision for liabilities</b>                    | <b>13a</b> | <u>(88,175)</u>         | <u>(126,536)</u>        |
| <b>Net Assets</b>                                   |            | <u><b>3,793,679</b></u> | <u><b>3,041,878</b></u> |
| <b>Unrestricted Funds</b>                           | <b>16</b>  |                         |                         |
| <b>Designated Funds</b>                             |            |                         |                         |
| Pension Liability                                   |            | 293,400                 | 309,700                 |
| Charitable Services                                 |            | <u>1,118,494</u>        | <u>1,000,536</u>        |
|   |            | 1,411,894               | 1,310,236               |
| General Funds                                       |            | <u>2,244,737</u>        | <u>1,460,137</u>        |
|   |            | 3,656,631               | 2,770,373               |
| <b>Restricted Funds</b>                             | <b>18</b>  |                         |                         |
| Income Funds  |            | <u>137,048</u>          | <u>271,505</u>          |
|   |            | <u><b>3,793,679</b></u> | <u><b>3,041,878</b></u> |

These accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime of the Companies Act 2006.

Approved and authorised for issue by the Board of Trustees on 13<sup>th</sup> September 2019 and signed on its behalf by:



Tom O'Connell C.A.

Treasurer



# AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019

## NOTES TO THE FINANCIAL STATEMENTS

### 1. Accounting Policies

#### Basis of accounting

The accounts have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015) – (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

Age Scotland is a private limited company, limited by guarantee, incorporated under the Companies Act in Scotland, with company number SC153343. The address of the registered office is Causewayside House, 160 Causewayside, Edinburgh, EH9 1PR. The nature of the group operations and its principal activities are set out on pages 1 to 11.

The company's functional and presentational currency is GBP. Rounding to the nearest pound has been applied to these financial statements.

Age Scotland constitutes a public benefit entity as defined by FRS102.

In accordance with Section 1 of FRS102, exemption has been taken from disclosing a statement of cashflows for the charitable parent company.

The results of Age Scotland Trading, Age Scotland Enterprises and Care & Repair Edinburgh Ltd (from 1 June 2018) are consolidated on a line-by-line basis.

#### Going Concern

The Trustees have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future, forecasts and projections are prepared and performance is monitored against these. Thus they continue to adopt the going concern basis in preparing the annual financial statements.

#### Fixed assets and capital grants

Fixed assets are included in the balance sheet at cost. Depreciation is provided in the month in which the assets are brought into use. The rates of depreciation used are calculated to write off the cost less estimated value evenly over the useful life as follows:-

|                                 |         |
|---------------------------------|---------|
| Property                        | 2%      |
| Leased property improvements    | 10%     |
| Office equipment & IT Equipment | 20%/30% |
| Fixtures, fittings & equipment  | 20%     |
| Motor Vehicles                  | 20%     |

Amounts under £500 are not capitalised.

Grants received in respect of fixed assets expenditure are recognised in full in the Statement of Financial Activities in the year in which they are receivable.

#### Investments

Current asset investments are included at fair value as income at the date of gift. Investments are included in the balance sheet at market value at the balance sheet date.

Fixed asset investments are stated at cost less any provision for impairment

#### Pensions

The company operates a defined contribution pension scheme and the pension charge in the statement of financial activities represents the amounts payable by the company to the fund in respect of the year.

The company previously operated a defined benefit pension scheme. Following a crystallisation event on 1 December 2005, the scheme has now been terminated.

# AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019

## NOTES TO THE FINANCIAL STATEMENTS (Contd)

### Accounting Policies (contd)

#### Operating Leases

Costs in respect of operating leases are charged on a straight line basis over the lease term.

#### Onerous leases

Where the unavoidable costs of a lease exceed the economic benefit expected to be received from it, a provision is made for the present value of the obligations under the lease. This is released over the remaining lease term.

#### Dilapidation provisions

Where the Group and Charity has a legal obligation, a dilapidations provision is created on inception of a lease. These provisions are a best estimate of the cost required to return leased properties to their original condition upon termination of the lease. Where the obligation arises from 'wear and tear', the provision is accrued as the 'wear and tear' occurs.

#### Expenditure

Direct costs are charged to the charitable activities and support costs are allocated on a relevant basis. Recharges of support costs are made to cost centres throughout the year on a percentage based on staff numbers, split as follows:

|                                      | <b>Fundraising</b> | <b>Charitable Activities</b> | <b>Policy</b> |
|--------------------------------------|--------------------|------------------------------|---------------|
| Property, admin & management charges | 6%                 | 81%                          | 13%           |

Governance costs are charged directly and include audit fees and committee expenses.

#### Fund accounting

Funds held by the charity are either:

- Unrestricted general funds – these are funds, which can be used in accordance with the charitable objects at the discretion of the Trustees.
- Designated funds – these are funds set aside by the Trustees out of unrestricted general funds for specific future purposes or projects.
- Restricted funds – these are funds that can only be used for particular restricted purposes within the objects of the Charity. Restrictions arise when specified by donor or when funds are raised for particular restricted purposes.

#### Investment income

Current asset income is recognised in the accounts when receivable by the charity. The gift aid received from the subsidiary companies; Age Scotland Trading Limited and Age Scotland Enterprises Limited, is recognised in the year in which it is earned.

#### Donations & Legacies

Donations and Legacies are accounted for when receivable. The recognition criteria are entitlement, probable and measurement. The recognition criteria adopted is 1. Entitlement; 2. Probable and 3. Reliably Measured.

#### Grants receivable

Grants receivable are credited to the Statement of Financial Activities in the year in which they are receivable.

#### Gifts-in-Kind

Donated facilities and services are included in the Statement of Financial Activities in the year in which they are utilised at the value the charity estimates it would pay in the open market for an equivalent service or facility of equivalent utilities. An equivalent amount is included as expenditure under the appropriate heading in the Statement of Financial Activities.

#### Related party transactions

The group has taken advantage of the available exemption from disclosing details of transactions with other group entities, in accordance with FRS102, Section 33, on the basis that the transactions and balances have been eliminated on consolidation.

Transactions with the wholly owned subsidiaries are disclosed at Note 2.

Transactions with directors are disclosed at Note 8.

Key management compensation is disclosed at Note 8.

#### Cash flow and Liquid resources

Cash flows comprise increases and decreases in cash and include cash in hand and cash at bank. Liquid resources comprise assets held as a readily disposable store of value. They include cash term deposits and bank notice accounts. Cash and cash equivalents comprise cash at bank and cash on deposit where funds can be accessed without penalty within three months.

# AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019

## NOTES TO THE FINANCIAL STATEMENTS (Contd)

### Accounting Policies (contd)

#### Financial instruments

Financial assets and liabilities are initially measured at transaction price (including transaction costs). The Group and Charity only has financial assets and liabilities of a kind that qualify as basic financial instruments. An analysis is given in note 23.

#### Holiday pay

A liability is recognised to the extent of any unused holiday pay entitlement which has accrued at the balance sheet date and carried forward to future periods. This is measured at the undiscounted salary cost of the future holiday entitlement so accrued at the balance sheet date.

#### Termination benefits

Age Scotland accepts that there are occasions when it may be necessary to make staff redundant and terminate their employment; our intention is to manage the business in a manner which results in secure employment for our employees and will always try to avoid the need for compulsory redundancies. Payments for redundancy are calculated on the basis of paying the statutory entitlements or above.

#### Goodwill

Goodwill represents the excess of the cost of a business combination over the fair value of the group's share of the net identifiable assets of the acquired subsidiary at the date of acquisition. Goodwill on acquisitions of subsidiaries is included in 'intangible assets'. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold. Goodwill is carried at cost less accumulated amortisation and accumulated impairment losses. Goodwill amortisation is calculated by applying the straight-line method to its estimated useful life. If a reliable estimate cannot be made, the useful life of goodwill is presumed to be 5 years.

Estimates of the useful economic life of goodwill are based on a variety of factors such as the expected use of the acquired business, the expected useful life of the cash generating units to which the goodwill is attributed, any legal, regulatory or contractual provisions that can limit useful life and assumptions that market participants would consider in respect of similar businesses.

### Key judgements and areas of estimation uncertainty

In preparing these financial statements, the directors have made the following judgements:

- Determine whether leases entered into by the group either as a lessor or a lessee are operating or finance leases. These decisions depend on an assessment of whether the risks and rewards of ownership have been transferred from the lessor to the lessee on a lease by lease basis.
- Determine whether there are indicators of impairment of the group's tangible and intangible assets, including goodwill. Factors taken into consideration in reaching such a decision include the economic viability and expected future financial performance of the asset and where it is a component of a larger cash-generating unit, the viability and expected future performance of that unit.

#### Other key sources of estimation uncertainty:

- In determining whether an onerous lease provision is required, the discount factor used determines the present value of future payments is the group's weighted average cost of capital. This has been applied to the onerous element of the future payments to be made under the leases:
- Dilapidations provision has been determined using historical professional advice, adjusted for timings and taking account of subsequent negotiated reductions for similar properties.
- Legacies are accrued on prudent basis using historical data, of legacies received as compared to initial valuation received.

# AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019

## NOTES TO THE FINANCIAL STATEMENTS (Contd)

### 2. Financial activities of the subsidiaries

#### a. Age Scotland Trading Limited

Age Scotland Trading Ltd (SC352746) was incorporated in Scotland to provide retail services on behalf of the charity. The company produced a profit this year of £37,861 (2018: loss £5,935) after tax. A summary of the trading results is shown below:-

|   | 2019<br>£ | 2018<br>£ |
|---|-----------|-----------|
| <b>Turnover</b>   | 179,485   | 338,357   |
| Cost of sales & administration costs                      | (141,624) | (344,292) |
| <b>Net Profit/(loss)</b>                                  | 37,861    | (5,935)   |
| Retained in subsidiary                                    | 37,861    | (5,935)   |
| <b>The assets and liabilities of the subsidiary were:</b> |           |           |
| Fixed assets  | 399       | 598       |
| Current assets  | 88,462    | 57,573    |
| Current liabilities                                       | (11,220)  | (18,391)  |
| <b>Total net assets</b>                                   | 77,641    | 39,780    |
| <b>Aggregate share capital and reserves</b>               | 77,641    | 39,780    |

The Charity holds 529,474 Ordinary £1 shares in Age Scotland Trading Ltd, representing 100% of the issued share capital.

#### b. Age Scotland Enterprises Limited

Age Scotland Enterprises Limited (SC199856), is incorporated in Scotland, and provides general insurance services and matters relating to the general insurance business. The company pays all of its available tax profits by gift aid. In the current financial year, the company paid £243,896 (2018: £404,457) to the charity by gift aid. A summary of the trading results is shown below:-

|  | 2019<br>£ | 2018<br>£ |
|--|-----------|-----------|
| <b>Turnover</b>                              | 573,097   | 758,228   |
| Cost of sales & administration costs and tax | (329,084) | (353,770) |
| <b>Net Profit</b>                            | 244,013   | 404,209   |
| Amount gift aided to the Charity             | (243,896) | (404,457) |
| <b>Net Result</b>                            | 117       | (248)     |

#### The assets and liabilities of the subsidiary were :

|   |           |           |
|---|-----------|-----------|
| Fixed assets                                | 39,883    | 44,742    |
| Current assets                              | 89,770    | 173,920   |
| Current liabilities                         | (129,185) | (218,311) |
| <b>Total net assets</b>                     | 468       | 351       |
| <b>Aggregate share capital and reserves</b> | 468       | 351       |

As at 31<sup>st</sup> March 2019 the Charity holds 100 ordinary £1 shares in Age Scotland Enterprises, representing 100% of issued share capital.

# AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019

## NOTES TO THE FINANCIAL STATEMENTS (Contd)

### c. Care & Repair Edinburgh Limited

On 1 June 2018 Age Scotland became the sole member of Care & Repair Edinburgh Ltd. Care & Repair Edinburgh Ltd (SC158690), is incorporated in Scotland, and provides practical services to older and disabled people in Edinburgh. In the current financial year, the charity achieved a surplus of £39,742 (2018: £36,745). A summary of the trading results is shown below:-

|  | 2019<br>£     | 2018<br>£     |
|--|---------------|---------------|
| Total Income from Charitable Activities                    | 418,548       | 443,652       |
| Expenditure on Charitable Activities                       | (378,806)     | (406,907)     |
| <b>Net Income</b>  | <b>39,742</b> | <b>36,745</b> |
| <b>The assets and liabilities of the subsidiary were :</b> |               |               |
| Fixed assets   | 39,073        | 44,996        |
| Current assets   | 210,218       | 158,076       |
| Current liabilities  | (46,089)      | (39,612)      |
| Total net assets   | 203,202       | 163,460       |
| <b>Restricted Funds</b>                                    | 21,833        | 19,033        |
| <b>Unrestricted Funds:</b>                                 |               |               |
| General Funds  | 160,439       | 122,749       |
| Designated Funds   | 20,932        | 21,678        |
|  | 203,202       | 163,460       |

As at 31<sup>st</sup> March 2019 the Charity was the sole member of Care & Repair Edinburgh Ltd.



# AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019

## NOTES TO THE FINANCIAL STATEMENTS (Contd)

### 3. Income - Group

|                                   | Unrestricted<br>£ | Restricted<br>£ | 2019<br>Total<br>£ | 2018<br>Total<br>£ |
|-----------------------------------|-------------------|-----------------|--------------------|--------------------|
| <b>Donations &amp; Legacies</b>   |                   |                 |                    |                    |
| Donations & gifts                 | 217,001           | 17,500          | 234,501            | 141,170            |
| Legacies                          | 1,100,439         | -               | 1,100,439          | 1,652,025          |
| Trust and Corporates              | 98,672            | 9,308           | 107,980            | 112,599            |
| Age UK Grant                      | 348,600           | -               | 348,600            | 348,600            |
| Care & Repair – (Note 25)         | 298,266           | -               | 298,266            | -                  |
| Core Grant                        | -                 | 60,000          | 60,000             | 60,000             |
|                                   | <u>2,062,978</u>  | <u>86,808</u>   | <u>2,149,786</u>   | <u>2,314,394</u>   |
| <b>Other Trading Activities</b>   |                   |                 |                    |                    |
| Appeal                            | 380               | -               | 380                | 27,304             |
| Property                          | 25,250            | -               | 25,250             | 25,000             |
| Pre Retirement/Dementia Training  | 134,627           | -               | 134,627            | 96,590             |
| Age Scotland Lottery/Compensation | 157,945           | -               | 157,945            | -                  |
| Age Scotland Trading Ltd          | 179,485           | -               | 179,485            | 338,354            |
| Age Scotland Enterprises Limited  | 573,097           | -               | 573,097            | 758,227            |
|                                   | <u>1,070,784</u>  | <u>-</u>        | <u>1,070,784</u>   | <u>1,245,876</u>   |
| <b>Investment</b>                 |                   |                 |                    |                    |
| Interest                          | 18,327            | -               | 18,327             | 1,975              |
| Dividends                         | 55                | -               | 55                 | 36                 |
|                                   | <u>18,382</u>     | <u>-</u>        | <u>18,382</u>      | <u>2,011</u>       |
| <b>Charitable Activities</b>      |                   |                 |                    |                    |
| Fieldwork & service delivery      | 95,594            | 628,269         | 723,863            | 748,151            |
| Policy                            | -                 | 96,125          | 96,125             | 82,185             |
|                                   | <u>95,594</u>     | <u>724,394</u>  | <u>819,988</u>     | <u>830,336</u>     |
| <b>Total income</b>               | <u>3,247,738</u>  | <u>811,202</u>  | <u>4,058,940</u>   | <u>4,392,617</u>   |

#### Grant income

Included in restricted income are the following receipts of grants:

| FUNDER              | 2019<br>£ | 2018<br>£ |
|---------------------|-----------|-----------|
| Scottish Government |           |           |
| a) Helpline         | 140,000   | 167,189   |
| b) Housing          | 94,000    | 82,185    |
| c) Core grant       | 60,000    | 60,000    |
| d) Men's Sheds      | 50,000    | 50,000    |

Significant grant support has been received from the Scottish Government, most of which is restricted to accomplish the work of various projects.

**AGE SCOTLAND  
FOR THE YEAR ENDED 31 MARCH 2019**

**NOTES TO THE FINANCIAL STATEMENTS (Contd)**

**4. Expenditure - Group**

|  | <b>Activities<br/>Undertaken<br/>£</b> | <b>Support<br/>Costs<br/>(Note 5)<br/>£</b> | <b>2019<br/>Total<br/>£</b> | <b>2018<br/>Total<br/>£</b> |
|--|--|---|-----------------------------|-----------------------------|
| <b>Raising Funds</b>                                   |  |   |                             |                             |
| Cost of raising funds                                  | 27,158                                 | -   | 27,158                      | 61,376                      |
| Legacies   | 16,258                                 | -   | 16,258                      | 33,245                      |
| Age Scotland Trading Ltd                               | 105,421                                | 3,000                                       | 108,421                     | 198,530                     |
|  | <u>148,837</u>                         | <u>3,000</u>                                | <u>151,837</u>              | <u>293,151</u>              |
| <b>Fundraising costs of goods sold and other costs</b> |  |   |                             |                             |
| Fundraising  | 115,034                                | 52,965                                      | 167,999                     | 115,278                     |
| Property   | 76,482                                 | -   | 76,482                      | 209,254                     |
| Now & Next   | 137,898                                | -   | 137,898                     | 109,070                     |
| Age Scotland Trading Ltd                               | -                                      | -   | -                           | 28,577                      |
| Age Scotland Enterprises                               | 325,834                                | 3,250                                       | 329,084                     | 354,020                     |
|  | <u>655,248</u>                         | <u>56,215</u>                               | <u>711,463</u>              | <u>816,199</u>              |
| <b>Charitable activities</b>                           |  |   |                             |                             |
| Fieldwork & Service delivery                           | 1,240,954                              | 716,335                                     | 1,957,289                   | 1,553,257                   |
| Policy   | 306,714                                | 114,518                                     | 421,232                     | 332,286                     |
|  | <u>1,547,668</u>                       | <u>830,853</u>                              | <u>2,378,521</u>            | <u>1,885,543</u>            |
| <b>Total expenditure</b>                               | <u>2,351,753</u>                       | <u>890,068</u>                              | <u>3,241,821</u>            | <u>2,994,893</u>            |

**5. Support Costs**

|                             | <b>Raising<br/>Funds<br/>£</b> | <b>Fundraising<br/>£</b> | <b>Charitable<br/>Activities<br/>£</b> | <b>Policy<br/>£</b> | <b>2019<br/>Total<br/>£</b> | <b>2018<br/>Total<br/>£</b> |
|-----------------------------|--------------------------------|--------------------------|--|---------------------|-----------------------------|-----------------------------|
| Property                    |                                | 10,560                   | 142,890                                | 22,832              | <b>176,282</b>              | 165,199                     |
| Administration              |                                | 36,998                   | 506,559                                | 80,003              | <b>623,560</b>              | 447,514                     |
| Management                  |                                | 4,066                    | 54,995                                 | 8,785               | <b>67,846</b>               | 97,973                      |
| Governance                  | 3,000                          | 4,591                    | 11,891                                 | 2,898               | <b>22,380</b>               | 33,776                      |
|                             | <u>3,000</u>                   | <u>56,215</u>            | <u>716,335</u>                         | <u>114,518</u>      | <u><b>890,068</b></u>       | <u>744,462</u>              |
| <b>Governance costs:</b>    | <b>2019<br/>£</b>              | <b>2018<br/>£</b>        |  |                     |                             |                             |
| Audit fees                  | 15,650                         | 15,275                   |  |                     |                             |                             |
| Non audit/professional fees | 4,893                          | 13,968                   |  |                     |                             |                             |
| AGM & Directors expenses    | 1,837                          | 4,533                    |  |                     |                             |                             |

# AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019

## NOTES TO THE FINANCIAL STATEMENTS (Contd)

### 6. Grants Payable – Group and Charity

Grants payable are debited to the financial statements in the year in which they are awarded.

Included within costs of charitable activities are the following grants paid to member groups:-

| Name of Group                         | 2019<br>£     | 2018<br>£     |
|---------------------------------------|---------------|---------------|
| Aberchirder and District Men's Shed   | -             | 1,000         |
| Aboyne & District Men's Shed          | -             | 1,199         |
| Barrhead Men's Shed                   | -             | 1,910         |
| Bellshill Men's Shed                  | -             | 1,162         |
| Braemar Men's Shed                    | -             | 1,000         |
| Campbeltown Men's Shed                | -             | 1,100         |
| Carse of Gowrie & District Men's Shed | -             | 1,000         |
| Clear Buckhaven Men's Shed            | -             | 1,000         |
| Culter & District Mens Shed           | -             | 1,000         |
| Dalbeattie Men's Shed                 | -             | 1,000         |
| Dingwall Men's Shed                   | -             | 1,000         |
| Dunoon Men's Shed                     | -             | 1,000         |
| Glasgow's Golden Generation           | 1,000         | -             |
| Grampian 50+ Network                  | 1,000         | -             |
| Glenrothes Men's Shed                 | -             | 1,650         |
| Granton Hub Madelvic History Group    | 1,000         | -             |
| Highland Senior Citizen Association   | 1,000         | -             |
| Kelso Men's Shed                      | -             | 1,000         |
| Kennoway Community Shed               | -             | 1,000         |
| Luminate                              | 5,794         | 5,625         |
| Men's Shed Clydebank                  | -             | 1,541         |
| Milan Senior Welfare Organisation     | 1,000         | -             |
| Strahmore Men's Shed                  | -             | 1,012         |
| The Men of Leith Men's Shed           | -             | 1,000         |
| Turrieff & District Men's Shed        | -             | 1,000         |
| < £1,000                              | 7,707         | 7,054         |
| <b>Total</b>                          | <b>18,501</b> | <b>34,253</b> |

### 7. Operating surplus for the year

The group operating surplus for the year is stated after charging

|                         | 2019<br>£ | 2018<br>£ |
|-------------------------|-----------|-----------|
| Auditors Remuneration   |           |           |
| - Audit of charity      | 9,000     | 8,350     |
| - Audit of subsidiaries | 6,650     | 6,925     |
| - Other fees            | 4,950     | 4,950     |
| Depreciation            | 42,204    | 32,180    |
| Operating lease costs   | 198,436   | 334,837   |

# AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019

## NOTES TO THE FINANCIAL STATEMENTS (contd)

### 8. Staff numbers and costs

The average weekly number of full-time equivalent employees during the year was:

|                 | Group     |           | Charity   |           |
|-----------------|-----------|-----------|-----------|-----------|
|                 | 2019      | 2018      | 2019      | 2018      |
| Charitable work | 39        | 42        | 33        | 33        |
| Administration  | 20        | 13        | 5         | 4         |
| Fundraising     | 3         | 4         | 3         | 4         |
|                 | <u>62</u> | <u>59</u> | <u>41</u> | <u>41</u> |

The aggregate remuneration and associated costs of the employees were:

|                       | Group            |                  | Charity          |                  |
|-----------------------|------------------|------------------|------------------|------------------|
|                       | 2019             | 2018             | 2019             | 2018             |
|                       | £                | £                | £                | £                |
| Wages and salaries    | 1,713,696        | 1,591,768        | 1,253,393        | 1,226,338        |
| Social Security costs | 135,706          | 128,882          | 105,770          | 105,770          |
| Pension costs         | 107,373          | 95,031           | 85,264           | 74,574           |
| Termination benefits  | 45,312           | -                | -                | -                |
|                       | <u>2,002,087</u> | <u>1,815,681</u> | <u>1,444,427</u> | <u>1,408,620</u> |

One employee earned between £70,000 & £80,000 per annum (2018: None) and two employees earned between £60,000 and £70,000 (2018: One) . Travel expenses totalling Nil (2018 £671) were paid to the Trustees (2018: two Trustees). No Trustee received any remuneration (2018: £Nil) during the year.

The Key management personnel of both the parent charity and the group comprise the Chief Executive; Interim Charity Director – Telephony, Interim Charity Director – Charity Services, Director of Finance and Financial Operations, Head of Resources and Director of Social Enterprise. The total employee benefits of the key management personnel of the Charity were £323,824 (2018: £273,921). As at 31 March 2019 the Group had £24,411 (2018 - £Nil) of termination benefits that had been accrued but were not yet paid. The Charity had £Nil (2018 - £Nil) of termination benefits that had been accrued but were not yet paid'

### 9. Taxation

The company is a charitable company within the meaning of Section 467 of the Corporation Tax Act 2010. Accordingly, the company is potentially exempt from taxation in respect of income or capital gains received within categories covered by Chapter 3 of Part 11 of the Corporation Tax Act 2010 and section 256 of the Taxation of Chargeable Gains Act 1992 to the extent that such income or gains are applied for charitable purposes only.

**AGE SCOTLAND  
FOR THE YEAR ENDED 31 MARCH 2019**

**NOTES TO THE FINANCIAL STATEMENTS (Contd)**

**10(a). Tangible Fixed Assets – Group**

|                              | Leased<br>Property<br>Improvements<br>£ | Property<br>£ | Office & IT<br>Equipment<br>£ | Fixtures,<br>Fittings &<br>Equipment<br>£ | Motor<br>Vehicle | 2019<br>Total<br>£ |
|------------------------------|---|---------------|-------------------------------|---|------------------|--------------------|
| <b>Cost</b>                  |   |               |                               |   |                  |                    |
| As at 1 April 2018           | 124,371                                 | -             | 447,879                       | 79,061                                    | -                | 651,311            |
| Additions                    | -                                       | -             | 97,784                        | 1,800                                     | -                | 99,584             |
| Acquisition of<br>Subsidiary | -                                       | 163,000       | 4,387                         | 118                                       | 4,713            | 172,218            |
| Disposals                    | -                                       | -             | (600)                         | (2,776)                                   | -                | (3,376)            |
| As at 31 March 2019          | 124,371                                 | 163,000       | 549,450                       | 78,203                                    | 4,713            | 919,737            |
| <b>Depreciation</b>          |   |               |                               |   |                  |                    |
| As at 1 April 2018           | 120,037                                 | -             | 413,089                       | 34,319                                    | -                | 567,445            |
| Charge                       | 1,444                                   | 5,466         | 23,883                        | 9,598                                     | 1,813            | 42,204             |
| Disposals                    | -                                       | -             | (480)                         | (2,776)                                   | -                | (3,256)            |
| As at 31 March 2019          | 121,481                                 | 5,466         | 436,492                       | 41,141                                    | 1,813            | 606,393            |
| <b>Net Book Value</b>        |   |               |                               |   |                  |                    |
| As at 31 March 2019          | 2,890                                   | 157,534       | 112,958                       | 37,062                                    | 2,900            | 313,344            |
| As at 31 March 2018          | 4,334                                   | -             | 34,790                        | 44,742                                    | -                | 83,866             |

**10(b). Tangible Fixed Assets – Charity**

|                       | Leased<br>Property<br>Improvements<br>£ | Office<br>Equipment<br>£ | IT<br>Equipment<br>£ | 2019<br>Total<br>£ |
|-----------------------|---|--------------------------|----------------------|--------------------|
| <b>Cost</b>           |   |                          |                      |                    |
| As at 1 April 2018    | 124,371                                 | 446,884                  | -                    | 571,255            |
| Additions             | -                                       | 4,038                    | 93,746               | 97,784             |
| Disposals             | -                                       | (600)                    | -                    | (600)              |
| As at 31 March 2019   | 124,371                                 | 450,322                  | 93,746               | 668,439            |
| <b>Depreciation</b>   |   |                          |                      |                    |
| As at 1 April 2018    | 120,038                                 | 412,691                  | -                    | 532,729            |
| Charge                | 1,444                                   | 16,239                   | 7,354                | 25,037             |
| Disposal              | -                                       | (480)                    | -                    | (480)              |
| As at 31 March 2019   | 121,482                                 | 428,450                  | 7,354                | 557,286            |
| <b>Net Book Value</b> |   |                          |                      |                    |
| As at 31 March 2019   | 2,889                                   | 21,872                   | 86,392               | 111,153            |
| As at 31 March 2018   | 4,334                                   | 34,192                   | -                    | 38,526             |



# AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019

## NOTES TO THE FINANCIAL STATEMENTS (Contd)

### 11. Investments

#### a. Fixed Assets

|                          | CHARITY        |              | GROUP    |          |
|--------------------------|----------------|--------------|----------|----------|
|                          | 2019           | 2018         | 2019     | 2018     |
|                          | £              | £            | £        | £        |
| Investment in subsidiary | 529,574        | 529,574      | -        | -        |
| Additions – Note 25      | 298,266        | -            | -        | -        |
| Provision                | (528,574)      | (528,574)    | -        | -        |
|                          | <u>299,366</u> | <u>1,100</u> | <u>-</u> | <u>-</u> |

#### b. Current Assets - Group and Charity

|  | 2019           | 2018           |
|--|----------------|----------------|
|  | £              | £              |
| Market value as at 1 April 2018 and March 2019 | 5,326          | 5,326          |
| Provision for Listed Investments               | <u>(5,326)</u> | <u>(5,326)</u> |
|  | <u>-</u>       | <u>-</u>       |
| Historical cost                                | <u>-</u>       | <u>-</u>       |

### 12. Debtors

|                             | CHARITY          |                  | GROUP            |                  |
|-----------------------------|------------------|------------------|------------------|------------------|
|                             | 2019             | 2018             | 2019             | 2018             |
|                             | £                | £                | £                | £                |
| Trade debtors               | 26,225           | 54,852           | 43,718           | 139,587          |
| Accrued income              | 930,634          | 940,100          | 932,042          | 940,100          |
| Other debtors               | 1,900            | 1,866            | 4,269            | 5,946            |
| Prepayments                 | 117,524          | 44,960           | 140,178          | 63,056           |
| Due from group undertakings | 28,896           | 168,437          | -                | -                |
|                             | <u>1,105,179</u> | <u>1,210,215</u> | <u>1,120,207</u> | <u>1,148,689</u> |

### 13. Creditors:

#### Amounts falling due within one year

|                                       | CHARITY        |                | GROUP          |                |
|---------------------------------------|----------------|----------------|----------------|----------------|
|                                       | 2019           | 2018           | 2019           | 2018           |
|                                       | £              | £              | £              | £              |
| Trade creditors                       | 75,477         | 64,331         | 107,460        | 71,875         |
| Pension scheme liability              | 48,900         | 32,600         | 48,900         | 32,600         |
| Other creditors                       | 84,846         | 97,002         | 180,425        | 136,594        |
| Other taxes and social security costs | 31,421         | 6,705          | 51,460         | 17,060         |
| Deferred income (note 14)             | 11,651         | 49,502         | 11,651         | 49,502         |
|                                       | <u>252,295</u> | <u>250,140</u> | <u>399,896</u> | <u>307,631</u> |

The Pension Scheme Liability of £293,400 has been accrued following an agreement reached with Lothian Pension Fund, to repay the debt over a period of between 10 and 20 years, dependent on the outcome of certain agreed KPIs.

# AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019

## NOTES TO THE FINANCIAL STATEMENTS (Contd)

### Amounts falling due after more than one year

|                          | CHARITY        |                | GROUP          |                |
|--------------------------|----------------|----------------|----------------|----------------|
|                          | 2019<br>£      | 2018<br>£      | 2019<br>£      | 2018<br>£      |
| Pension Scheme Liability | 244,500        | 277,100        | 244,500        | 277,100        |
| Other creditor           | -              | 11,996         | -              | 11,996         |
|                          | <u>244,500</u> | <u>289,096</u> | <u>244,500</u> | <u>289,096</u> |

The Pension Scheme Liability of £293,400 has been accrued following an agreement reached with Lothian Pension Fund, to repay the debt over a period of between 10 and 20 years, dependent on the outcome of certain agreed KPIs.

### 13a Provisions for liabilities

|                      | CHARITY       |                | GROUP         |                |
|----------------------|---------------|----------------|---------------|----------------|
|                      | 2019<br>£     | 2018<br>£      | 2019<br>£     | 2018<br>£      |
| Provisions b/f       | 126,536       | 216,745        | 136,536       | 226,745        |
| Charged to SoFA      | -             | (62,278)       | -             | (62,278)       |
| Utilised in the Year | -             | -              | -             | -              |
| Released             | (38,361)      | (27,931)       | (38,361)      | (27,931)       |
| Provision c/f        | <u>88,175</u> | <u>126,536</u> | <u>98,175</u> | <u>136,536</u> |

The onerous leases provision covers costs associated with satisfying the remaining lease costs on retail shops closed as part of the restructure.

The dilapidations provision is the estimated costs of making good all current retail shops when they reach the end of their leases.

### 14. Deferred Income – Group and Charity

|                          | £             |
|--------------------------|---------------|
| Balance at 1 April 2018  | 49,502        |
| Released in the year     | (49,502)      |
| Deferred in the year     | <u>11,651</u> |
| Balance at 31 March 2019 | <u>11,651</u> |

Deferred Income relates to Age Scotland only.

# AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019

## NOTES TO THE FINANCIAL STATEMENTS (Contd)

### 15. Unrestricted Funds – Group

|                                 | Balance at<br>31 March<br>2018<br>£ | Income<br>£      | Expenditure<br>£   | Transfers<br>£   | Balance at<br>31 March<br>2019<br>£ |
|---------------------------------|-------------------------------------|------------------|--------------------|------------------|-------------------------------------|
| <b>General funds</b>            | 1,500,518                           | 3,247,738        | (1,641,161)        | (799,421)        | 2,307,675                           |
| <b>Designated Fund:</b>         |                                     |                  |                    |                  |                                     |
| Pension scheme liability        | 309,700                             | -                | (16,300)           | -                | 293,400                             |
| Charitable Services Development | 544,000                             | -                | (211,374)          | 214,499          | 547,125                             |
| Dilapidations                   | 126,536                             | -                | -                  | (38,361)         | 88,175                              |
| IT Development                  | 75,000                              | -                | (75,000)           | -                | -                                   |
| Brand Development               | 50,000                              | -                | (23,602)           | 23,602           | 50,000                              |
| Body Boosting Bingo             | -                                   | -                | -                  | 126,000          | 126,000                             |
| Dementia Training               | -                                   | -                | -                  | 100,000          | 100,000                             |
| Community Development           | 205,000                             | -                | (206,603)          | 208,797          | 207,194                             |
| Care & Repair                   | -                                   | -                | -                  | 20,932           | 20,932                              |
| <b>Total</b>                    | <b>2,810,754</b>                    | <b>3,247,738</b> | <b>(2,174,040)</b> | <b>(143,952)</b> | <b>3,740,500</b>                    |

Funds transfers - designated funds are set aside to cover one year's costs of each of the Charity's big propositions. Should income or funding falter, the directors have designated reserves dedicated to running these for a further 12 months while alternative funding is sought. These fund also allows Age Scotland to launch new programmes and develop the existing brand. Finally, funds are also designated to cover the Lothian Pension fund debt. Each year the funds are reviewed and funds transferred to and from General funds to support the each area for another 12 months or to cover costs. Transfers to restricted funds take place to ensure any deficits are met by unrestricted funds.

### 16. Unrestricted Funds -Charity

|                              | Balance at<br>31 March<br>2018<br>£ | Income<br>£      | Expenditure<br>£   | Transfers<br>£  | Balance at<br>31 March<br>2019<br>£ |
|------------------------------|-------------------------------------|------------------|--------------------|-----------------|-------------------------------------|
| <b>General funds</b>         | 1,460,137                           | 2,613,043        | (1,138,236)        | (690,207)       | 2,244,737                           |
| <b>Designated Fund:</b>      |                                     |                  |                    |                 |                                     |
| Pension scheme liability     | 309,700                             | -                | (16,300)           | -               | 293,400                             |
| Charity Services Development | 544,000                             | -                | (211,374)          | 214,499         | 547,125                             |
| Dilapidations                | 126,536                             | -                | -                  | (38,361)        | 88,175                              |
| IT Development               | 75,000                              | -                | (75,000)           | -               | -                                   |
| Brand Development            | 50,000                              | -                | (23,602)           | 23,602          | 50,000                              |
| Body Boosting Bingo          | -                                   | -                | -                  | 126,000         | 126,000                             |
| Dementia Training            | -                                   | -                | -                  | 100,000         | 100,000                             |
| Community Development        | 205,000                             | -                | (206,603)          | 208,797         | 207,194                             |
|                              | <b>2,770,373</b>                    | <b>2,613,043</b> | <b>(1,671,115)</b> | <b>(55,670)</b> | <b>3,656,631</b>                    |

Funds transfers - designated funds are set aside to cover one year's costs of each of the Charity's big propositions. Should income or funding falter, the directors have designated reserves dedicated to running these for a further 12 months while alternative funding is sought. These fund also allows Age Scotland to launch new programmes and develop the existing

# AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019

## NOTES TO THE FINANCIAL STATEMENTS (Contd)

brand. Finally, funds are also designated to cover the Lothian Pension fund debt. Each year the funds are reviewed and funds transferred to and from General funds to support the each area for another 12 months or to cover costs. Transfers to restricted funds take place to ensure any deficits are met by unrestricted funds.

### 17. Restricted funds – Group

|                              | Balance at<br>31 March<br>2018<br>£ | Income<br>£    | Expenditure<br>£   | Transfers<br>£ | Balance at<br>31 March<br>2019<br>£ |
|------------------------------|-------------------------------------|----------------|--------------------|----------------|-------------------------------------|
| <b>Scottish Government</b>   | -                                   |                |                    |                |                                     |
| Housing                      | 671                                 | 96,125         | (84,340)           | -              | 12,456                              |
| Allied Health Professional   | 19,885                              | 18,000         | (45,857)           | 7,972          | -                                   |
| <b>Core Grant</b>            |                                     |                |                    |                |                                     |
| Advantage Magazine           | 2,120                               | 22,000         | (14,462)           | -              | 9,658                               |
| Community Development        | -                                   | 20,000         | (34,351)           | 14,351         | -                                   |
| Information General          | 9,216                               | 18,000         | (16,386)           | -              | 10,830                              |
| Helpline Grant               | 67                                  | 140,000        | (170,753)          | 30,686         | -                                   |
| Good Day Calls               | -                                   | -              | (1,502)            | 1,502          | -                                   |
| Life Changes Trust           | 116,666                             | 13,589         | (110,331)          | -              | 19,924                              |
| Men's Sheds                  | 11,818                              | 50,000         | (50,062)           | -              | 11,756                              |
| Money Advice Service         | (7,786)                             | 7,784          | -                  | 2              | -                                   |
| Aged Veterans Fund           | 62,227                              | 152,966        | (166,278)          | -              | 48,915                              |
| Energy Project               | 7,714                               | 20,000         | (18,020)           | -              | 9,694                               |
| Highland Dementia Project    | 1,490                               | 13,444         | (15,589)           | 655            | -                                   |
| Speaking Up for Our Age      | 47,417                              | -              | (36,648)           | -              | 10,769                              |
| Community Connecting         | -                                   | 30,000         | (30,018)           | 18             | -                                   |
| Dementia Policy              | -                                   | 8,000          | (4,957)            | -              | 3,043                               |
| Care & Repair                | -                                   | 191,986        | (258,436)          | 88,283         | 21,833                              |
| <b>Restricted Donations:</b> |                                     |                |                    |                |                                     |
| Ross & Liddell               | -                                   | 6,000          | (6,483)            | 483            | -                                   |
| Age UK – Innocent – Big Knit | -                                   | 3,308          | (3,308)            | -              | -                                   |
|                              | <b>271,505</b>                      | <b>811,202</b> | <b>(1,067,781)</b> | <b>143,952</b> | <b>158,878</b>                      |

Balances carried forward at the year-end are as follows:

The Housing Grant support the Charity's housing policy work.

Allied Health Professionals support the work of staff to deliver Age Awareness training and our Body Boosting Bingo to groups across Scotland.

Scottish Government Core Grant supports the production of a quarterly magazine, the delivery of an annual conference and the production of information advice leaflets.

The Life Changes Trust Grant helps the delivery of Early Stage Dementia Training across Scotland.

Men Sheds is Scottish Government funding to provide support and advice to the development of Men Sheds across Scotland.

# **AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019**

## **NOTES TO THE FINANCIAL STATEMENTS (Contd)**

Money Advice Service, has now completed and the final payment of the grant was received in June 2018, which will covered the deficit funds.

Aged Veterans Fund is a project working in partnership with various groups/organisation to deliver support and advice to older veterans across Scotland.

Energy Project is a grant provides advice and support for groups across Scotland on Energy.

High Dementia Project is in addition to the Life Changes Trust funding to concentrate delivery of Early Stage Dementia training in the Highlands

Speaking up for our age, is a historic project to look at groups and individual who have been involved with the Charity over the last 75 years and gather their stories. .

Community Connecting- Community Connecting is a volunteer-led service which aims to connect older people across Scotland to organisations that offer friendship, social activities, health and fitness groups and events.

Dementia Policy Forum is a project funded for five years by the Life Changes Trust to work together with people affected by dementia in a forum to improve policy and practice.

Care & Repair - provides practical services to older and disabled people in Edinburgh

Restricted Legacies and Donations represent monies held for expenditure on projects in a defined geographical area.

Unrestricted reserves are held as designated funds for particular purposes as identified by the Board and in accordance with the Charity's Reserves Policy listed on page 6 of the Trustees Report.



# AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019

## NOTES TO THE FINANCIAL STATEMENTS (Contd)

### 18. Restricted funds – Charity

|                              | Balance at<br>31 March<br>2018<br>£ | Income<br>£ | Expenditure<br>£ | Transfers<br>£ | Balance at<br>31 March<br>2019<br>£ |
|------------------------------|-------------------------------------|-------------|------------------|----------------|-------------------------------------|
| <b>Scottish Government</b>   | -                                   |             |                  |                |                                     |
| Housing                      | 671                                 | 96,126      | (84,339)         | 1              | 12,459                              |
| Allied Health Professional   | 19,885                              | 18,000      | (45,857)         | 7,972          | -                                   |
| <b>Core Grant</b>            |                                     |             |                  |                |                                     |
| Advantage Magazine           | 2,120                               | 22,000      | (14,462)         | -              | 9,658                               |
| Community Development        | -                                   | 20,000      | (34,351)         | 14,351         | -                                   |
| Information General          | 9,216                               | 18,000      | (16,386)         | -              | 10,830                              |
| Helpline Grant               | 67                                  | 140,000     | (170,753)        | 30,686         | -                                   |
| Good Day Calls               | -                                   | -           | (1,502)          | 1,502          | -                                   |
| Life Changes Trust           | 116,666                             | 13,589      | (110,331)        | -              | 19,924                              |
| Men's Sheds                  | 11,818                              | 50,000      | (50,062)         | -              | 11,756                              |
| Money Advice Service         | (7,786)                             | 7,784       | -                | 2              | -                                   |
| Aged Veterans Fund           | 62,227                              | 152,966     | (166,278)        | -              | 48,915                              |
| Energy Project               | 7,714                               | 20,000      | (18,020)         | -              | 9,694                               |
| Highland Dementia Project    | 1,490                               | 13,444      | (15,589)         | 655            | -                                   |
| Speaking Up for Our Age      | 47,417                              | -           | (36,648)         | -              | 10,769                              |
| Community Connecting         | -                                   | 30,000      | (30,018)         | 18             | -                                   |
| Dementia Policy              | -                                   | 8,000       | (4,957)          | -              | 3,043                               |
| <b>Restricted Donations:</b> |                                     |             |                  |                |                                     |
| Ross & Liddell               | -                                   | 6,000       | (6,483)          | 483            | -                                   |
| Age UK – Innocent Big Knit   | -                                   | 3,308       | (3,308)          | -              | -                                   |
|                              | 271,505                             | 619,217     | (809,344)        | 55,670         | 137,048                             |

### 19. Analysis of the assets between funds – Group

|                               | Unrestricted<br>Funds<br>£ | Designated<br>Funds<br>£ | Restricted<br>Funds<br>£ | 2019<br>Total<br>Funds<br>£ | Unrestricted<br>Funds<br>£ | Designated<br>Funds<br>£ | Restricted<br>Funds<br>£ | 2018<br>Total<br>Funds<br>£ |
|-------------------------------|----------------------------|--------------------------|--------------------------|-----------------------------|----------------------------|--------------------------|--------------------------|-----------------------------|
| Investments                   | -                          | -                        | -                        | -                           | -                          | -                        | -                        | -                           |
| Fixed assets                  | 314,264                    | -                        | -                        | 314,264                     | 85,218                     | -                        | -                        | 85,218                      |
| Net current<br>assets         | 2,336,085                  | 1,432,826                | 158,878                  | 3,927,789                   | 1,840,932                  | 1,310,236                | 271,505                  | 3,422,673                   |
| Long term<br>liabilities      | (244,500)                  | -                        | -                        | (244,500)                   | (289,096)                  | -                        | -                        | (289,096)                   |
| Provisions<br>for liabilities | (98,175)                   | -                        | -                        | (98,175)                    | (136,536)                  | -                        | -                        | (136,536)                   |
|                               | 2,307,674                  | 1,432,826                | 158,878                  | 3,899,378                   | 1,500,518                  | 1,310,236                | 271,505                  | 3,082,259                   |

# AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019

## NOTES TO THE FINANCIAL STATEMENTS (Contd)

### 20. Analysis of the assets between funds – Charity

|                            | Unrestricted Funds | Designated Funds | Restricted Funds | 2019 Total Funds | Unrestricted Funds | Designated Funds | Restricted Funds | 2018 Total Funds |
|----------------------------|--------------------|------------------|------------------|------------------|--------------------|------------------|------------------|------------------|
|                            | £                  | £                | £                | £                | £                  | £                | £                | £                |
| Investments                | 299,366            | -                | -                | 299,366          | 1,100              | -                | -                | 1,100            |
| Fixed assets               | 111,153            | -                | -                | 111,153          | 38,526             | -                | -                | 38,526           |
| Net current assets         | 2,166,893          | 1,411,894        | 137,048          | 3,715,835        | 1,836,143          | 1,310,236        | 271,505          | 3,417,884        |
| Long term liabilities      | (244,500)          | -                | -                | (244,500)        | (289,096)          | -                | -                | (289,096)        |
| Provisions for liabilities | (88,175)           | -                | -                | (88,175)         | (126,536)          | -                | -                | (126,536)        |
|                            | <u>2,244,737</u>   | <u>1,411,894</u> | <u>137,048</u>   | <u>3,793,679</u> | <u>1,460,137</u>   | <u>1,310,236</u> | <u>271,505</u>   | <u>3,041,878</u> |

### 21. Lease commitments

The group had total commitments under non-cancellable leases expiring as follows:-

|                           | 2019<br>£      | 2018<br>£      |
|---------------------------|----------------|----------------|
| Operating lease expiring: |                |                |
| In less than one year     | 165,346        | 198,436        |
| In 2-5 years              | 272,152        | 247,302        |
| After more than 5 years   | -              | -              |
| Total commitments         | <u>437,498</u> | <u>445,738</u> |

### 22. Financial Instruments

|  | Group            |                  | Charity          |                  |
|--|------------------|------------------|------------------|------------------|
|  | 2019<br>£        | 2018<br>£        | 2019<br>£        | 2018<br>£        |
| Financial assets held at amortised cost      | <u>4,187,507</u> | <u>3,667,248</u> | <u>3,850,606</u> | <u>3,623,064</u> |
| Financial liabilities held at amortised cost | <u>581,285</u>   | <u>530,165</u>   | <u>453,723</u>   | <u>483,029</u>   |

Financial assets held at amortised cost include cash in hand and at bank, trade debtors, other debtors, accrued income and amounts due from intercompany.

Financial liabilities held at amortised cost include trade creditors, hire purchase creditor, other creditors, and the pension scheme liability.

# AGE SCOTLAND FOR THE YEAR ENDED 31 MARCH 2019

## NOTES TO THE FINANCIAL STATEMENTS (Contd)

### 23. Pension Scheme

A defined contribution pension scheme is operated by the group on behalf of the employees. The assets of the scheme are held separately from those of the group in an independently administered fund. The pension charge represents contributions payable by the group to the fund and amounted to £100,358 (2018- £74,571).

The group previously operated a defined benefit pension scheme. Following a crystallisation event on 1 December 2005, the scheme has now been terminated. The Lothian Pension Fund and Age Scotland have a formal agreement in place to repay the liability. This liability is included within the Creditors, Note 13 of these financial statements.

### 24. Post Balance Sheet Events

As at 31 March 2019, the Group and Charity had Capital Commitments of £261,000 (2018 – £Nil)

### 25. Business Combinations

On 1 June 2018 Age Scotland became the sole member of Care & Repair Edinburgh Ltd.

In calculating the donation arising from this, the fair value of the net assets of Care & Repair Edinburgh Ltd have been assessed and adjustments from the book value have been made where necessary:

|                               | Book value     | Revaluation of fixed<br>assets | Fair value     |
|-------------------------------|----------------|--------------------------------|----------------|
|                               | £              | £                              | £              |
| Tangible fixed assets         | 44,996         | 127,222                        | 172,218        |
| Current assets:               |                |                                |                |
| Debtors                       | 55,584         | -                              | 55,584         |
| Cash at bank and in hand      | 113,923        | -                              | 113,923        |
| Total assets                  | 214,503        | 127,222                        | 341,725        |
| Creditors due within one year | (43,459)       | -                              | (43,459)       |
| <b>Net assets</b>             | <b>171,044</b> | <b>127,222</b>                 | <b>298,266</b> |
| Donation from Care & Repair   |                |                                | <b>298,266</b> |

There were no acquisitions in the year ended 31 March 2018.

